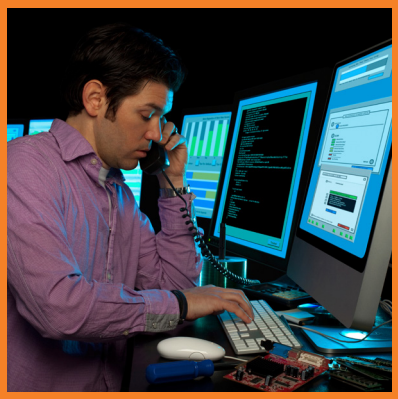
Exhibitor prospectus

OSC | 11

Ohio Safety Congress & Expo

Congress: March 29 to 31 • Expo Marketplace: March 30 and 31 • Columbus Convention Center



Revised Jan. 2011

Ohio | Bureau of Workers' Compensation

The 2011 Ohio Safety Congress & Expo (OSC11) is your ticket to Ohio's safety-conscious business community. More than 6,000 employers and employees representing 36 Ohio industries will attend this event to shop for services, industrial supplies, safety equipment and gear.

As a product or service provider, you will connect with Ohio's business representatives to market your products and services.

Participants represent professions in the following areas:

- Occupational safety and health;
- Environmental protection and safety;
- Workers' compensation;
- Claims control and management;
- Risk management;
- Rehabilitation;
- Human resources;
- Business management.

The Expo Marketplace

The Ohio Safety Congress & Expo enters its 81st year of bringing Ohio buyers to a single location for their industrial supplies and workplace safety and health needs. You will:

- Identify new sales opportunities;
- Expand your prospect base;
- Strengthen existing customer relationships;
- Establish your business as an industry leader;
- Build visibility in the occupational safety and health market.

The experience

The OSC11 schedule allows efficient use of your time and money.

- Expo Marketplace is in close proximity to registration and educational sessions.
- New session schedule allows for more consistent traffic flow on the expo floor.
- Evening move-in hours let you install your booth after your business closes.
- Web site links to help buyers see your products 24/7 before, during and after the event.
- Expo Marketplace stage for live demonstration of your products and services.
- Product showcase to direct extra attention to your newest products.

The audience

A diverse audience from Ohio's businesses, government entities and educational institutions attend this event. OSC11 is the sole resource for current safety and health products and knowledge for many event participants. These include:

- Company owners, presidents and chief executive officers;
- Safety, health and risk managers;
- Human resource directors;
- Safety officers and consultants;
- Loss prevention and control managers;
- Workers' compensation managers and directors;
- Health care and wellness personnel;
- Paralegals and attorneys;
- Small business owners;
- Ergonomists;
- Industrial hygienists.

These Ohio businesses, plus many more, attend Ohio Safety Congress & Expo.

acloché
Adena Health System
ADT Security Services Inc.
American Electric Power Co.
Ashland Inc.
AT&T
AVI Food Systems Inc.
Battelle Memorial Institute
Bethesda Inc.
Cardinal Health Inc.
Cedar Fair LP
Cincinnati Financial Corp.
Cincinnati Schools
Cinergy Corp.
Cintas Corp.
City of Columbus
Cleveland Metropolitan School District
Coca-Cola Enterprises Inc.
Columbus Regional Airport Authority
Columbus State Community College
Cooper Tire & Rubber
Covenant Care Ohio Inc
Daily Services LLC
Dana Corp.
Dayton Schools
Designer Shoe Warehouse
Dialysis Clinics Inc.
Franklin County Commissioners
General Electric Co.
Good Samaritan Hospital of Cincinnati
Goodyear Tire & Rubber Co.
Hamilton County
Harry & David Operations Inc.
Honda of America Mfg. Inc.
Kroger Co.
Laurel Health Care Co.
Liberty Mutual Insurance Co.
Limited Brands Inc.
Macy's Inc.
Marathon Oil Co.
Medcentral Health System
Meijer Inc.
Minute Men Inc.
Montgomery County
Nationwide Children's Hospital Inc.
Ohio Civil Service Employees Association
Ohio State University
Ohio State University Hospital
Ohio University
OhioHealth Corp.
Owens Corning
Plastipak Packaging Inc.
R.R. Donnelley & Sons Co.
Resource Staffing Inc.
Science Applications International Corp.
Scotts Miracle-Gro Co.
Sierra Lobo Inc.
Simplexgrinnell LP
Spherion Lima Inc.
St. Rita's Medical Center
State of Ohio
Swagelok Co.
The Andersons Inc.
Time Warner Cable Inc.
Timken Co.
Trinity Health Corp.
United Parcel Service
United States Government
University of Cincinnati
University of Toledo
Veyance Technologies Inc.
Wal-mart Stores Inc.
Whirlpool Corp.
Wright State University
Youngstown State University
Zebra Technologies International

In addition, numerous organizations from the industries listed below attend this event.

- Agriculture and landscaping
- Automobile
- Chemical
- Commercial and residential construction
- Communications
- Emergency response
- Federal, state, and local government
- Health care, wellness and long-term care
- Manufacturing, distribution and warehousing
- Mining
- Metal forming and fabrication
- Retail and service
- Schools and universities
- Small business
- Technology
- Transportation
- Utilities.

The schedule

OSC11 runs for three days and includes a two-day Expo Marketplace. Evening move-in hours let you serve customers during the day and install your booth after your business closes.

Move in
10 a.m. to 8 p.m. Tuesday, March 29
7 to 7:30 a.m. Wednesday, March 30 (hand-carry only)

Expo hours
8 a.m. to 4 p.m. Wednesday, March 30
8 a.m. to 2 p.m. Thursday, March 31

Move out
2 to 6 p.m. Thursday, March 31
For the safety and security of participants, please make arrangements to staff your booth during the entire event. We do not permit early breakdowns.

Booth packages

Booth size	Cost
First 10'x10' booth	$950
Each additional 10'x10' booth	$900
Bulk space (beyond booth space boundaries)	$ 4.50 per sq. ft.

Booth amenities

- 10'x10' draped space with 8' back wall and 3' side walls (interior side walls not provided for multiple booth purchases);
- 6' skirted table in show colors and one side chair;
- 8' high back drape and 3' high side drape;
- 7" x 44" sign with company name and booth number;
- Unlimited booth personnel;
- 24-hour security on Expo Marketplace perimeter;
- Company listing on event Web page at ohiobwc.com;
- Company listing in Event Guide if application and payment is received by Feb. 18;
- Attendance at educational sessions of your choice.

*Note: Carpet and electricity are available from the exposition contractor at the exhibitor's expense.

> "In my opinion it is still one of the best, if not the best, state shows."
>
> Bill Chernick,
> Sales manager
> Alert Safety Products

Booth space allocation

BWC will assign booths on a space available basis as applications and payments are received.

Product sales

Exhibitors may sell products and services on the Expo Marketplace floor. To be eligible, exhibitors must register in person with the Ohio Department of Taxation. To find the nearest office, visit www.tax.ohio.gov, click on contact us and then Taxpayer Services Center. Exhibitors must notify BWC of their registration with the Ohio Department of Taxation and their intent to sell products on the expo floor.

Optional services

Exhibitors wishing to order equipment, furnishings or utilities beyond those provided in the booth fee may do so through the convention center or exposition contractor. Order forms will be available approximately eight weeks prior to the event.

More promotional opportunities

Go one step further than your competition. Direct traffic to your booth, generate curiosity and reinforce your brand with product displays, live demonstrations and advertisements. Several options are available to fit your needs and budget.

Act now, participation is limited!

Item	Cost
New product showcase	$50
Live demonstration	$150
Web site logo with hyperlink	$200
Web site company name hyperlink	$50

New product showcase

The new product showcase allows buyers to browse recently-released items in one convenient location. If your business introduced a product to the market in 2010 or will do so in 2011, you'll want to be included in this exclusive display. It's an affordable way to announce your latest product or service.

You will receive:

- Your product on display in the Expo Marketplace;
- An identification sign with your company name, product and booth number;
- Recognition in the Event Guide.

Exhibitors who introduced a new product on or after Jan. 1, 2010, may sign up to display the product in the showcase. BWC will provide exposition security but is not responsible if products are stolen or damaged. Product must be no larger than 24"h x 24"w x 24"d. Photos may be submitted for larger products, but the product must be available for viewing at the exhibitor's booth.

Live product demonstrations

This new feature allows buyers to view informational sales presentations and live product demonstrations in the center of the Expo Marketplace. This is an effective way to increase your visibility and gain more sales leads. BWC is offering a limited number of presentation time slots, so you will want to act fast.

You will receive:

- A 30-minute time-slot to give your presentation center-stage;
- Recognition in the Event Guide.

Exhibitors who wish to purchase time on the demonstration stage must provide a description of the product/demonstration. The exhibitor will have 30 minutes on stage at a specified time. In addition, the exhibitor will have 20 minutes for set up and 10 minutes for tear down immediately prior to and following the demonstration.

The stage is approximately 12' wide x 6'deep x 8"high with 8' draped back wall. BWC will provide one 8' x 30" skirted table, one standard electrical outlet and microphone. Exhibitor is responsible for providing furnishings, audio visual equipment, additional electricity and other materials for the demonstration. Written permission from BWC is required for the display or demonstration of materials from any space other than the stage. Exhibitors may attach banners or graphics to the back wall drape with standard identification sign hooks provided by the event decorator. All other materials attached to the drape are prohibited.

OSC11 Web site

Web site presence is a low-cost way to reach customers before, during and after the event. Web site listings will appear on the safety congress exhibit page at ohiobwc.com. Allow three weeks for your logo or hyperlink to appear. You must purchase a booth to be eligible for Web site links. A Web site logo or company name hyperlink makes it quick and easy for customers to learn more about your business.

Event Guide advertising

All individuals receive this pocket-sized brochure upon arrival at OSC11. It is the most comprehensive guide to all activities during the event.

Event Guide advertising

All individuals receive this pocket-sized brochure upon arrival at OSC11. It is the most comprehensive guide to all activities during the event.

Advertising must be purchased by Jan. 31. The artwork deadline is Feb. 18. We print all ads in black and white.

	Cost by Jan. 31	Artwork due	Terms
Inside front cover	$600	Feb. 18	One available
Inside back cover	$500	Feb. 18	One available
Inside full page	$400	Feb. 18	Placement at BWC's discretion
Inside half page	$250	Feb. 18	Placement at BWC's discretion
Company highlight feature	$100	--	See sample

4.75 x 7.5"
Inside covers
Inside full page

2.25 x 7.5"
Half page
Vertical

4.75 x 3.75"
Half page
Horizontal

Highlight feature sample:

Help your company's listing stand out among the rest. Your listing will be highlighted within a gray box using reversed type.

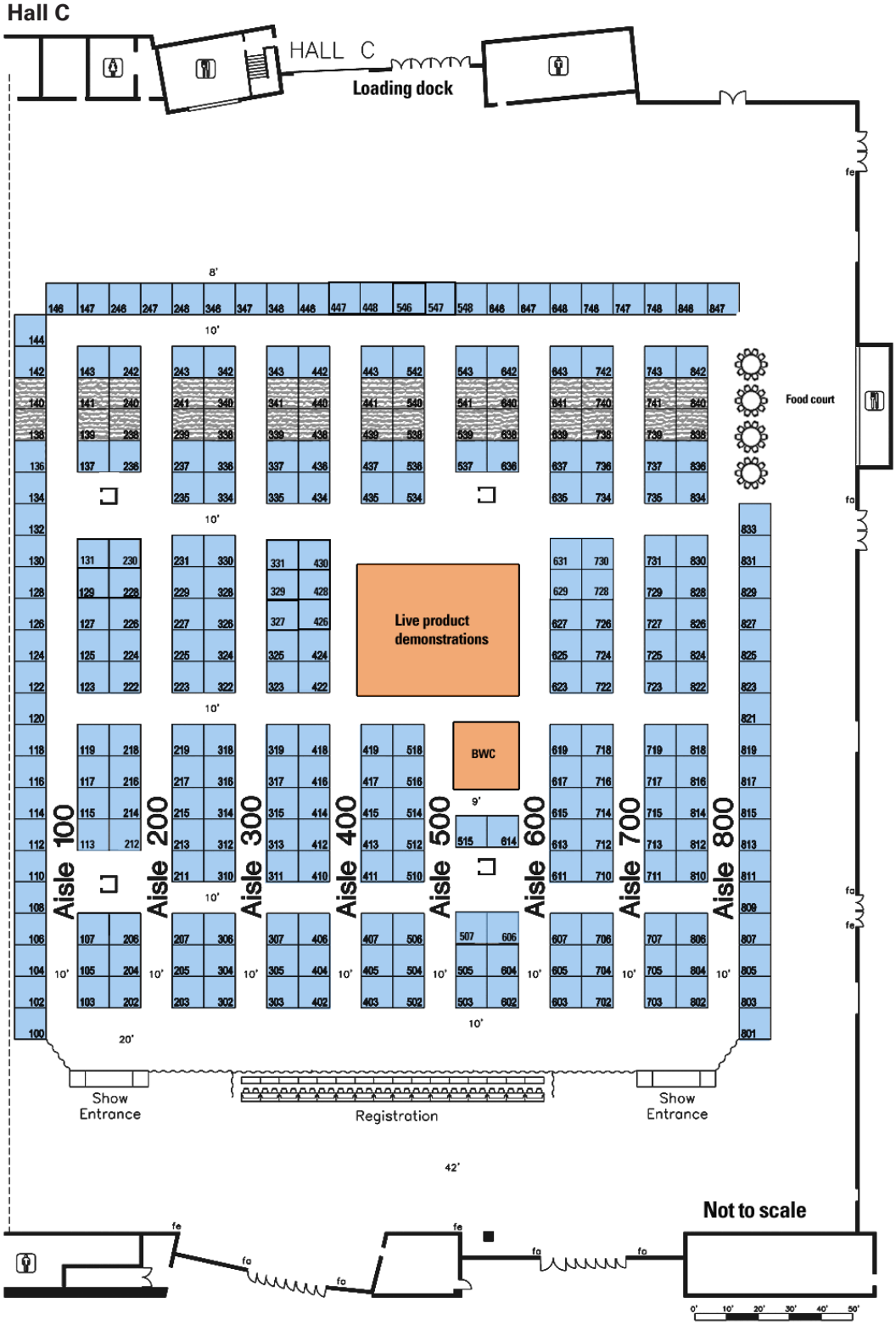
Sample Safety Co 23
(123) 456-7890 www.webaddress.com
Safety products and services

Art specifications

Prepare advertising to size in grayscale. Convert type to paths and embed links. E-mail high resolution (300 dpi) PDF to Donna.Molnar@bwc.state.oh.us. You may also mail the PDF on CD to Donna Molnar, BWC Communications, 30 W. Spring St., 25th Floor, Columbus, Ohio 43215. Please call 614-466-2441 for questions concerning art preparation.

OSC | 11
Ohio Safety Congress & Expo

Greater Columbus Convention Center
Hall C



Overflow booths; sold on as-needed basis

Ohio Safety Congress & Expo
March 29 to 31

Expo Marketplace
March 30 and 31

Space is limited!
Meet the Ohio businesses that want to do business with you. Send your application and payment today to get the best booth location.

Sponsored by:
Ohio Bureau of Workers' Compensation
13430 Yarmouth Drive,
Pickerington, OH 43147
Phone 614-728-6455
Fax 614-365-4971
ohiobwc.com
SafetyCongress@bwc.state.oh.us

EXHIBIT SPACE AGREEMENT

2011 Ohio Safety Congress & Expo

Congress: March 29 to 31 ● Expo: March 30 to 31

OSC | 11
Ohio Safety Congress & Expo
Greater Columbus Convention Center

Company information

Complete **as it should appear** in the Event Guide. This information will appear in the Event Guide if received by Feb. 18. Type or print clearly,

Company _____

Phone _____

Web site _____

Product/service to be displayed (175 characters or less) _____

_____

_____

_____

Booth sign should read _____

Company FTID# (not printed in Event Guide) _____

Exhibit contact information

Individual to receive all information on exhibit logistics and operations, including exhibitor services manual. **Unsigned agreements will not be accepted.**

Contact name _____

Title _____

Address _____

City _____ State _____ ZIP+4 _____

Phone _____ Fax _____

Email _____

Signature (required) _____

Additional contact / title _____

Email _____

Agreement

This application, upon acceptance by the Ohio Bureau of Workers' Compensation's (BWC) Division of Safety and Hygiene, Ohio Safety Congress and Expo, hereafter referred to as Ohio Safety Congress and Expo, immediately creates a binding contract between you the exhibitor, and Ohio Safety Congress and Expo. YOUR SIGNATURE ABOVE SIGNIFIES YOUR INTENTION TO BE BOUND BY THE TERMS OF THIS CONTRACT. Ohio Safety Congress and Expo reserves the right to reject any exhibitor's application to participate in the Congress. The contract shall contain, without alteration, all the terms and conditions governing the agreement between Ohio Safety Congress and Expo and the exhibitor. Any alteration to the terms and conditions of the contract by an applicant shall immediately cause rejection of the exhibitor's application. Failure of any selected exhibitor to meet or perform within the terms and conditions set forth in the contract shall permit Ohio Safety Congress and Expo to immediately rescind or cancel the contract and to remove the exhibitor from the Ohio Safety Congress and Expo. In that event, no refund of the contract price will be made to the exhibitor.

In consideration of the space allotted we agree to comply with the conditions and rules set forth herein, and on the obverse. It is understood and agreed that, in the event of failure or inability to fulfill its contract for space rental or to furnish space due to fires, strike, authority of law, Act of God, or for any other cause or reason, Ohio Safety Congress and Expo agrees to refund all deposits and other monies paid hereunder. In that event, this agreement shall be deemed cancelled by mutual consent, and the Ohio Safety Congress and Expo shall be relieved from all responsibility thereunder. It is further understood and agreed that all exhibits are at the exhibitor's risk. **OHIO ELECTIONS LAW:** Exhibitor BTC hereby certifies that no applicable party listed in Divisions (I), (J), (Y) and (Z) of O.R.C. Section 3517.13 has made contributions in excess of the limitations specified under Divisions (I), (J), (Y) and (Z) of O.R.C. Section 3517.13..

Participation opportunities

		Cost		Quantity	Cost	Total
Display						
Select one:	10 x 10 corner	$950		_____	$ _____	
	10 x 10 interior	$950		_____	$ _____	
Each additional		$900		_____	$ _____	
New product showcase		$ 50		Limit 1	$ _____*	
Live product demonstration		$150		Limit 1	$ _____**	
Total display						$ _____
Advertising		**Jan. 31 and before**	**Feb. 1 and after**			
Event Guide inside front cover		$600	N/A	*-SOLD-*	$ _____	
Event Guide inside back cover		$500	N/A	*-SOLD-*	$ _____	
Event Guide inside page full		$400	N/A	_____	$ _____	
Event Guide inside page half		$250	N/A	_____	$ _____	
Event Guide highlight		$100	N/A	_____	$ _____	
Web site name hyperlink		$35	$50	Limit 1	$ _____	
Web site logo and hyperlink		$200	$200	Limit 1	$ _____	
Total advertising						$ _____
Amount enclosed						$ _____

** Attach product description and release date* ***Attach product/demonstration description*

Payment

Method of payment

Payment must accompany application. Remit to:

- 13430 Yarmouth Dr., Pickerington, OH 43147
- Fax 614-365-4971
- SafetyCongress@bwc.state.oh.us

❑ Check (payable to Ohio Safety Congress)

❑ MasterCard/Visa ❑ American Express

_____
Card number

_____
Expiration date (mm/yyyy)

_____
Cardholder's name (print as appears on card)

_____
Authorized signature (required)

Booth location

Indicate your preference for booth locations. We will attempt to accommodate requests, but cannot guarantee placement.

1. _____ Describe your display materials: _____

2. _____ I would like to be located near: _____

3. _____ I prefer not to be located near: _____

Event Guide product category

Check no more than three of the following categories for your free listing in the Event Guide. The first three items will be listed if more than three categories are selected. Deadline for inclusion in the Event Guide is Feb. 18. Additional listings are available for booths 10 x 30 or larger. Contact BWC for details.

❑ Consulting
❑ Environmental
❑ Ergonomics
❑ Fall Protection
❑ Health/Medical Services
❑ Incentives/Awards
❑ Industrial Hygiene
❑ MCO/TPA
❑ Personal Protection
❑ Production Safety
❑ Publications/Promotional
❑ Rehabilitation
❑ Safety Equipment
❑ Safety Services
❑ Safety Signage
❑ Security
❑ Training
❑ Workers' Compensation
❑ Other

1. DESCRIPTION OF BOOTHS – Booths are 10' x 10' unless otherwise indicated. Cloth drapery material will consist of an eight feet high back wall, and side partitions measuring 36 inches high. Display materials between adjoining booths shall be limited to a height of not more than 36 inches. Display materials in booths where wall space is not available, or in booths which are back to back shall not extend above exhibitor's name panel at back of booth.

Booths shall not contain displays which are disruptive to the Ohio Safety Congress and Expo. Booths shall strictly conform to these specifications. Any deviations from the specifications of this section entitled "DESCRIPTION OF BOOTHS" including, but not limited to, displays which extend beyond their designated boundaries into aisles, displays which block other displays, and displays and/or exhibitors which are disruptive to the Ohio Safety Congress and Expo, shall be a violation of this contract and shall be grounds for removal of the exhibitor from the Ohio Safety Congress and Expo.
Exhibitor shall be responsible for making its exhibit accessible to persons with disabilities as required by the Americans with Disabilities Act and shall hold Ohio Safety Congress and Expo harmless from any consequence of exhibiting or failure in this regard.

2. ELIGIBILITY OF EXHIBITORS – Eligibility is limited to companies who supply products and/or services specifically related to the following industries: safety and health, workers' compensation, human resources, security, risk management, medical and rehabilitation. Additional companies that are deemed appropriate by BWC are also eligible. BWC reserves the right to deny participation to any company whose business is determined, at BWC's sole discretion, to be inappropriate for the exhibition.
BWC shall have the sole right to determine the eligibility of exhibits, including, but not limited to: companies, products, systems, services, booth graphics, printed matter distributed at the conference, souvenirs, giveaways, costumes and booth personnel attire, and all other exhibition features and activities.
The Exhibitor agrees not to display products or literature that are not regularly sold or distributed by him/her, except as deemed acceptable by BWC to illustrate the applications of his products.
Exhibitor shall not in any manner indicate that a BWC endorsement or approval of exhibitor's product or service has been given by BWC.
It is the responsibility of the Exhibitor to receive prior written approval from Show Management for any product demonstration or display which is not within standard industry procedures and/or may be questionable in nature.
BWC reserves the right to alter or close any questionable exhibit that does not obtain prior written authorization. No refund shall be due under such circumstances.
BWC reserves the right to prohibit or require the removal of any display or exhibit or any part of an exhibit, which it deems unsuitable, or not in keeping with the character of the trade show basis.

3. BOOTH SPACE ALLOCATION – Applications and payments postmarked no later than Dec. 15 are assigned on a point system factoring seniority and booth size; one point for each year of seniority in the Ohio Safety Congress & Expo; multiply points by the quantity of booths purchased for the event (e.g. 10 years seniority and a 10' x 20' booth will receive 20 points.) Applications and payments postmarked after Dec. 15 are assigned on a space available basis.
Regardless of points, every effort will be made not to place competitors in adjacent booths. It is the responsibility of the exhibitor to provide a clear description of primary products and services and major competitors.

4. BOOTH SERVICES AND EQUIPMENT – Rental price of booths does not include the cost of carpet, custom furnishings and equipment, labor, freight handling or other special services or utilities beyond that included in the booth fee,. Order forms containing complete rates and information for all services will be sent in advance of the show.

5. ELECTRIC, WATER, GAS, TELEPHONE, CUSTOM CLEANING – All connections will be made by the appropriate contractor. Electrical outlets are not a part of booth space. A separate outlet must be ordered for all equipment to be connected. All orders for service must be received by the appropriate contractor two weeks prior to Congress. Forms will be sent to each exhibitor which will list the utilities and rates for such service. All expenses for utilities are to be paid by the exhibitor.

6. BOOTH PERSONNEL – All booths must be kept open and properly staffed during exhibit hours. Premature packing and/or dismantling will not be permitted.

7. INSTALLING AND DISMANTLING EXHIBITS – All packing crates and boxes must be removed from the exhibit floor one hour before show opens. All display materials must be removed from the facility three hours after show closes. Overtime rates will apply before 7 a.m. and after 5 p.m. each day.

8. SHIPPING – Do not ship exhibits directly to the convention facility. Storage facilities for packing cases, crates and boxes are not available at the facility. Information regarding shipping and storage of booth materials will be furnished with the exhibitor manual. Carts may be provided by the service contractor on a first-come, first-served basis. It is recommended that exhibitors bring their own carts.

9. CANCELLATION AND REFUNDS – All cancellation requests must be received in writing. Cancellation requests received through Jan. 31 will be refunded less a $75.00 processing fee or defer payment to next Safety Congress. Cancellation requests received Feb. 1 through Feb. 28 will be refunded 50% or defer payment to next Safety Congress. Cancellation requests received Mar. 1 and after will not be refunded or deferred. Cancelled booths will be filled at the discretion of management.

BWC Safety & Hygiene
13430 Yarmouth Drive, Pickerington, Ohio 43147
614-728-6455 Fax 614-365-4971
SafetyCongress@bwc.state.oh.us

PLEASE RETAIN A COPY FOR YOUR RECORDS

10. CONTRACT FOR SPACE – All contracts are subject to the rules herein given. All applications must be accompanied by a check or paid with MasterCard, Visa or American Express to cover the total cost of the space assigned.

No exhibitor shall assign, sublet or apportion the whole or any part of the space allotted, nor exhibit therein, nor permit any other party to exhibit therein, any other goods than those manufactured or handled by the exhibitor in the regular course of their business, nor permit any representative or firm or company not exhibiting to solicit business or take orders in their space without the written permission from the Safety Congress Manager.
The exhibitor must comply with and be bound by all laws, ordinances and regulations of the country, state, county and city, and wherever applicable, of the police and fire departments.

11. USE OF FACILITY – Agents, solicitors and representatives of exhibitors selling commercial products shall not be permitted to use sample rooms or space elsewhere in the Convention Center for display of their products. Advertising, solicitation and distribution of literature of commercial products shall not be permitted except from the exhibit booths.

12. PRODUCT SALES – Exhibitors may choose to sell products and services on the exhibit floor. To be eligible, exhibitors must register, in person, with the Ohio Department of Taxation. To find the nearest office of the department of taxation, visit www.tax.ohio.gov, click on "Contact Us" located at the top right of the page, click on "Taxpayer Services" link. Exhibitors must notify Ohio Safety Congress & Expo of their registration with the Ohio Department of Taxation. Exhibitors by selling products and services on the exhibit floor warrant that they are complying with all federal, state, and local laws in the conduct of their Safety Congress activities.

13. NEW PRODUCT SHOWCASE – Exhibitors with a new product that was introduced Jan. 1, 2010 or later may sign up to display the product in the showcase. Exhibitors must indicate interest on the front of this contract and provide description of the product. New products must be submitted to registration during move-in hours. Products must be retrieved within one hour of show closing. Show management will provide showroom security, but is not responsible if item is stolen or damaged. Product must be no larger than 24" x 24". Photos may be submitted for larger products but the product must be available for viewing at the exhibitors' booth.

14. LIVE PRODUCT DEMONSTRATIONS – Exhibitors who wish to purchase a time slot on the demonstration stage must indicate interest on the front of this contract and provide description of the product/demonstration. The Exhibitor will have an allowance of 30 minutes on stage at a time specified by BWC. The Exhibitor will have an allowance of 20 minutes for set-up and 10 minutes for tear down immediately prior to and following the demonstration.

15. FOOD AND BEVERAGE – The rights to all concessions are reserved by the convention facility, and the exhibitor will not be permitted to sell or distribute any soft drinks, tobacco products, confections or food for consumption on the premises without permission from the convention facility or the facility's exclusive food service provider.

16. MUSIC – Music may not be played in any form without the proper license of copyrighted music.

17. LIABILITY – It is expressly understood that the Ohio Safety Congress and Expo does not assume responsibility for extra charges for carpenter work, shelving, wiring, special decoration, furnishings, etc.
Although a night watchman will be on duty, this does not guarantee exhibitors against loss by theft or otherwise. It is expressly understood that Ohio Safety Congress and Expo and the convention facility will not be responsible for loss or damage which might ensue from any cause in connection with transfer, installation, maintenance, removal of exhibits, or management of convention. Ohio Safety Congress and Expo will not be responsible in any way for goods while in storage.
Ohio Safety Congress and Expo and their officers, staff members, employees, agents, and representatives shall not, under any condition or circumstances, be responsible for any loss sustained by any exhibitor or any other person by reason of fire, theft, water, injuries, or for any actions whatsoever. All rules and regulations which are supplementary to this contract are not a part of this contract, and in no way shall become a part of this contract.
Ohio Safety Congress and Expo and the facility will use the necessary reasonable care for prevention of any losses, personal or material. Each exhibitor agrees that it shall assume sole responsibility for any damages to property or injuries to person, and shall indemnify, defend, and hold harmless the Ohio Safety Congress and Expo, the security firm, the convention facility, the general contractor and all of their collective officers, employees, agents and members for any and all alleged claims and liabilities which might ensue from any cause whatsoever, including any actions of any kind generally, and specifically, personal injuries to any exhibitors, officer, staff members, employees, agents, representatives, attendees and guests. It is understood that all fees, costs and expenses incurred by an exhibitor that are caused by any legal actions shall be the sole responsibility of the exhibitor and reimbursement shall not be sought against the Ohio Safety Congress and Expo; however, the Ohio Safety Congress and Expo shall be reimbursed by the seeking exhibitor for costs, fees and expenses that are incurred and expended resulting from any action. Exhibitors shall obtain their own insurance.

18. AUTHORITY OF SHOW MANAGEMENT-- BWC reserves the right to remove any exhibitor, its assignees, or sublettors from the Ohio Safety Congress and Expo in the event the exhibitor violates any of these rules or provisions of the contract. All matters not explicitly covered in these rules are subject to the decision of Ohio Safety Congress and Expo management. All exhibitors must abide by decisions made by management.

Ohio | Bureau of Workers' Compensation