
OHIO BUREAU OF WORKERS' COMPENSATION BOARD MEETING

AGENDA

Bill Lhota, Chairman

November 21, 2007

Level 2, Room 2

8:00 a.m. – 1:30 p.m.

8:00 a.m.

Call to order

Bill Lhota, Chair

Roll Call

Tom Woodruff, Scribe

Bill Lhota, Chair

- Approval of minutes for October 26, 2007 meeting
 - Review meeting agenda
-

8:10 a.m.

Fiduciary Responsibility Discussion

Ron O'Keefe

8:30 a.m.

Break

Group Photo

8:50 a.m.

Committee Reports

Actuarial Committee

Chuck Bryan, Committee Chair

- Committee Charter Approval
- Rule: Public Employer Taxing District Credibility Tables and Rate*
Private Employer Credibility Table*
- RFP for Actuarial Study*

Audit Committee

Ken Haffey, Committee Chair

- Committee Charter Approval
 - Rules: Awards (Electronic Fund Transfer)*
Public Employer Risk Reductions Program (PERRP)*
-
-

Ethics rules*

Governance Committee

Alison Falls, Committee Chair

- Committee Charter Approval

Investment Committee

Bob Smith, Committee Chair

- Committee Charter Approval
- Credit Issuer Ownership Limits
- Credit Issuer Limits Definition Revision

11:00 a.m. Monthly Financial Report (including Discount Rate Discussion)

Tracy Valentino, Interim Chief Financial Officer

11:30 a.m. Administrator Briefing

Marsha P. Ryan, Administrator

12:00 p.m. Adjourn Board Meeting

* Consideration and possible vote

Next meeting: December 20, 2007 8:00 am – 1:30 pm



MEMORANDUM

PRIVILEGED AND CONFIDENTIAL

ATTORNEY/CLIENT COMMUNICATION

DATE: November 8, 2007
TO: William J. Lhota, Chairman, Board of Directors, Ohio Bureau of Workers' Compensation
FROM: F. Ronald O'Keefe, Esq., Hahn Loeser & Parks LLP
SUBJECT: Overview - Fiduciary Duties of the Actuarial Committee; Ratings Recommendation

Background: The Board of Directors (the "Board") of the Ohio Bureau of Workers' Compensation ("BWC") has approved a recommendation to consider reducing the maximum allowable group-rating discount. In order to implement this recommendation, the Board has referred this matter to the Actuarial Committee (the "Committee") for a complete review of the BWC group-rating program and recommendation to the Board regarding the program (the "Group-Rating Program Recommendation").

Purpose: The Governance Committee has requested that this memorandum be prepared to provide guidance to the Committee with respect to its fiduciary responsibilities as it undertakes to formulate its Group-Rating Program Recommendation.

Fiduciary Responsibilities: A fiduciary has been defined as "a person having a duty, created by his undertaking, to act *primarily for the benefit of another* in matters connected with his undertaking."¹ The monies paid into the worker's compensation fund "constitute a trust fund for the benefit of employers and employees."² The members of the BWC Board each have the duties of a trustee with respect to the workers' compensation fund. A trustee must exercise "such care and skill as a man of ordinary prudence would exercise in dealing with his own property" and that, if a "trustee has greater skill than that of a man of ordinary prudence, he is under a duty to exercise such skill."³ Accordingly, the members of the BWC Board are obligated by law to adhere to the highest standards of judgment and care when making decisions or taking actions that may affect the financial integrity and soundness of the workers' compensation fund.⁴

Executive Summary: All of the members of the Committee – Messrs. Bryan, Hummel and Matesich – are also members of the Board. Accordingly, the members of the Committee are Directors first and representatives of the constituencies that brought them to the Board second. It is important that the members of the Committee, in discharging the responsibility delegated to the Committee by the Board, separate themselves from whatever relationships they may have to

the constituencies that brought them to the Board and focus solely on their fiduciary responsibilities, as Board members, to the BWC and the fund administered by the BWC.

In order to properly discharge their responsibilities on the Committee, the members of the Committee should be informed of their fiduciary duties as Directors and, accordingly, should be guided by three primary considerations in formulating and presenting to the Board the Group-Rating Program Recommendation:

- The provisions of Ohio law that directly impact the Committee’s activities.
- The duty of loyalty to protect the workers’ compensation fund and to act in the interests of all the stakeholders of the BWC, taken as a whole.
- The duty of care owed to review the BWC group-rating program, considering all relevant information in the context of actuarial soundness and statutory requirements.

Discussion and Analysis:

1. Ohio Law.

- Ohio law requires the Administrator to “fix and maintain, with the advice and consent of the Board, for each class of occupation or industry, the lowest possible rates of premium consistent with the maintenance of a solvent state insurance fund and the creation and maintenance of a reasonable surplus.”⁵
- Ohio law requires the Administrator to develop “fixed and equitable rules controlling the rating system, which rules shall conserve to each risk the basic principles of workers’ compensation insurance.”⁶
- Ohio law provides that “the Administrator may grant discounts on premium rates for employers” who meet certain requirements.⁷
- The Committee was created under Ohio law to, among others, “review calculations on rate schedules and performance” prepared by the actuarial consultants to the Board.⁸
- The Committee has determined that actuarially sound rates are consistent with the requirements of Ohio law for workers’ compensation rates.⁹

2. Duty of Loyalty.

- In the context of the Group-Rating Program Recommendation, the duty of loyalty is observed by keeping the interests of the workers’ compensation fund and all the stakeholders of the BWC, taken as a whole, in the forefront. The Group-Rating Program Recommendation should be based on what is in the best interests of the

workers' compensation fund. In carrying out his responsibilities, each Committee member must separate himself from whatever relationships he may have to the constituency that brought him to the Board and focus solely on his fiduciary responsibilities as a Board member to the BWC and the fund administered by the BWC.

3. Duty of Care.

- The Committee would discharge its duty of care by doing what is reasonably prudent to review information relevant to the matter at hand and examine in sufficient detail, and with the aid of the appropriate resources, the material relevant factors with respect to the Group-Rating Program Recommendation.
- With respect to the Group-Rating Program Recommendation, the Committee should consider the various duties imposed by law on the Administrator, which include evaluating the factors considered in the rating process and considering what is fair and equitable to all Ohio employers while assuring the preservation of the solvency of the BWC fund.¹⁰
- Specific activities that could be undertaken by the Committee would be soliciting the views of stakeholders regarding the ratings process and reviewing, to the extent it is available, information with respect to the group rating procedures of other states with a similar workers' compensation system.
- The duty of care requires that the Committee make recommendations regarding the actuarial soundness of the group-rating program and the discount rates.
- The duty of care requires that the Committee devote an appropriate amount of time for assimilation and deliberation among the Committee members regarding the information obtained with respect to relevant factors in connection with formulating its Group-Rating Program Recommendation to the Board. The appropriate amount of time for deliberation, however, will have to be balanced against the need for prompt action with respect to the Group-Rating Program Recommendation.

Please advise if you require any further information or clarification with respect to the items addressed in this memorandum. The advice set forth herein is provided with respect to the specific purpose set forth above, and is intended solely for the use of the Board and its Committees.

¹ Haluka v. Baker, 66 Ohio App. 308, 312 (1941) [Emphasis in original.]

² Ohio Revised Code Section 4123.30.

³ Restatement (Second) of Trusts, Section 174 (1959).

⁴ Ohio Attorney General Opinion No. 89-033 (1989).

⁵ Ohio Revised Code Section 4123.34 [preamble].

⁶ Ohio Revised Code Section 4123.34 (C).

⁷ Ohio Revised Code Section 4123.34 (E).

⁸ Ohio Revised Code Section 4121.129 (B).

⁹ See page 11 of “Duties of the Administrator – Rules and Classifications,” undated text of Power Point slides prepared by BWC staff in connection with public hearings on rates.

¹⁰ Ohio Revised Code Section 4123.29 (A)(2).

COURT OF CHANCERY OF DELAWARE, NEW CASTLE
IN RE CAREMARK INTERNATIONAL INC. DERIVATIVE LITIGATION
CONSOLIDATED CIVIL ACTION NO. 13670
698 A.2d 959

August 16, 1996, DATE SUBMITTED
September 25, 1996, DATE DECIDED

COUNSEL: Joseph A. Rosenthal, Esquire, of ROSENTHAL, MONHAIT, GROSS & GODDESS, P.A., Wilmington, Delaware; OF COUNSEL: LOWEY DANNENBERG BEMPORAD & SELINGER, P.C., White Plains, New York; GOODKIND LABATON RUDOFF & SUCHAROW, L.L.P., New York, New York; Attorneys for Plaintiffs.

Kevin G. Abrams, Esquire, Thomas A. Beck, Esquire and Richard I.G. Jones, Jr., Esquire, of RICHARDS, LAYTON & FINGER, Wilmington, Delaware; OF COUNSEL: Howard M. Pearl, Esquire, Timothy J. Rivelli, Esquire and Julie A. Bauer, Esquire, of WINSTON & STRAWN, Chicago, Illinois; Attorneys for Caremark International, Inc.

Kenneth J. Nachbar, Esquire, of MORRIS, NICHOLS, ARSHT & TUNNELL, Wilmington, Delaware; OF COUNSEL: William J. Linklater, Esquire, of BAKER & MCKENZIE, Chicago, Illinois; Attorneys for Individual Defendants.

JUDGES: ALLEN, CHANCELLOR

OPINIONBY: ALLEN

OPINION: MEMORANDUM OPINION

ALLEN, CHANCELLOR

Pending is a motion pursuant to Chancery Rule 23.1 to approve as fair and reasonable a proposed settlement of a consolidated derivative action on behalf of Caremark International, Inc. ("Caremark"). The suit involves claims that the members of Caremark's board of directors (the "Board") breached their fiduciary duty of care to Caremark in connection with alleged violations by Caremark employees of federal and state laws and regulations applicable to health care providers. As a result of the alleged violations, Caremark was subject to an extensive four year investigation by the United States Department of Health and Human Services and the Department of Justice. In 1994 Caremark was charged in an indictment with multiple felonies. It thereafter entered into a number of agreements with the Department of Justice and others. Those agreements included a plea agreement in which Caremark pleaded guilty to a single felony of mail fraud and agreed to pay civil and criminal fines. Subsequently, Caremark agreed to make reimbursements to various private and public parties. In all, the payments that Caremark has been required to make total approximately \$ 250 million.

This suit was filed in 1994, purporting to seek on behalf of the company recovery of these losses from the individual defendants who constitute the board of directors of Caremark. n1 The parties now propose that it be settled and, after notice to Caremark shareholders, a hearing on the fairness of the proposal was held on August 16, 1996.

-----Footnotes-----

n1 Thirteen of the Directors have been members of the Board since November 30, 1992. Nancy Brinker joined the Board in October 1993.

-----End Footnotes-----

A motion of this type requires the court to assess the strengths and weaknesses of the claims asserted in light of the discovery record and to evaluate the fairness and adequacy of the consideration offered to the corporation in exchange for the release of all claims made or arising from the facts alleged. The ultimate issue then is whether the proposed settlement appears to be fair to the corporation and its absent shareholders. In this effort the court does not determine contested facts, but evaluates the claims and defenses on the discovery record to achieve a sense of the relative strengths of the parties' positions. *Polk v. Good*, Del.Supr., 507 A.2d 531, 536 (1986). In doing this, in most instances, the court is constrained by the absence of a truly adversarial process, since inevitably both sides support the settlement and legally assisted objectors are rare. Thus, the facts stated hereafter represent the court's effort to understand the context of the motion from the discovery record, but do not deserve the respect that judicial findings after trial are customarily accorded.

Legally, evaluation of the central claim made entails consideration of the legal standard governing a board of directors' obligation to supervise or monitor corporate performance. For the reasons set forth below I conclude, in light of the discovery record, that there is a very low probability that it would be determined that the directors of Caremark breached any duty to appropriately monitor and supervise the enterprise. Indeed the record tends to show an active consideration by Caremark management and its Board of the Caremark structures and programs that ultimately led to the company's indictment and to the large financial losses incurred in the settlement of those claims. It does not tend to show knowing or intentional violation of law. Neither the fact that the Board, although advised by lawyers and accountants, did not accurately predict the severe consequences to the company that would ultimately follow from the deployment by the company of the strategies and practices that ultimately led to this liability, nor the scale of the liability, gives rise to an inference of breach of any duty imposed by corporation law upon the directors of Caremark.

I. BACKGROUND

For these purposes I regard the following facts, suggested by the discovery record,

as material. Caremark, a Delaware corporation with its headquarters in Northbrook, Illinois, was created in November 1992 when it was spun-off from Baxter International, Inc. ("Baxter") and became a publicly held company listed on the New York Stock Exchange. The business practices that created the problem pre-dated the spin-off. During the relevant period Caremark was involved in two main health care business segments, providing patient care and managed care services. As part of its patient care business, which accounted for the majority of Caremark's revenues, Caremark provided alternative site health care services, including infusion therapy, growth hormone therapy, HIV/AIDS-related treatments and hemophilia therapy. Caremark's managed care services included prescription drug programs and the operation of multi-specialty group practices.

A. Events Prior to the Government Investigation

A substantial part of the revenues generated by Caremark's businesses is derived from third party payments, insurers, and Medicare and Medicaid reimbursement programs. The latter source of payments are subject to the terms of the Anti-Referral Payments Law ("ARPL") which prohibits health care providers from paying any form of remuneration to induce the referral of Medicare or Medicaid patients. From its inception, Caremark entered into a variety of agreements with hospitals, physicians, and health care providers for advice and services, as well as distribution agreements with drug manufacturers, as had its predecessor prior to 1992. Specifically, Caremark did have a practice of entering into contracts for services (e.g., consultation agreements and research grants) with physicians at least some of whom prescribed or recommended services or products that Caremark provided to Medicare recipients and other patients. Such contracts were not prohibited by the ARPL but they obviously raised a possibility of unlawful "kickbacks."

As early as 1989, Caremark's predecessor issued an internal "Guide to Contractual Relationships" ("Guide") to govern its employees in entering into contracts with physicians and hospitals. The Guide tended to be reviewed annually by lawyers and updated. Each version of the Guide stated as Caremark's and its predecessor's policy that no payments would be made in exchange for or to induce patient referrals. But what one might deem a prohibited *quid pro quo* was not always clear. Due to a scarcity of court decisions interpreting the ARPL, however, Caremark repeatedly publicly stated that there was uncertainty concerning Caremark's interpretation of the law.

To clarify the scope of the ARPL, the United States Department of Health and Human Services ("HHS") issued "safe harbor" regulations in July 1991 stating conditions under which financial relationships between health care service providers and patient referral sources, such as physicians, would not violate the ARPL. Caremark contends that the narrowly drawn regulations gave limited guidance as to the legality of many of the agreements used by Caremark that did not fall within the safe-harbor. Caremark's predecessor, however, amended many of its standard forms of agreement with health care providers and revised the Guide in an apparent

attempt to comply with the new regulations.

B. Government Investigation and Related Litigation

In August 1991, the HHS Office of the Inspector General ("OIG") initiated an investigation of Caremark's predecessor. Caremark's predecessor was served with a subpoena requiring the production of documents, including contracts between Caremark's predecessor and physicians (Quality Service Agreements ("QSAs")). Under the QSAs, Caremark's predecessor appears to have paid physicians fees for monitoring patients under Caremark's predecessor's care, including Medicare and Medicaid recipients. Sometimes apparently those monitoring patients were referring physicians, which raised ARPL concerns.

In March 1992, the Department of Justice ("DOJ") joined the OIG investigation and separate investigations were commenced by several additional federal and state agencies. n2

-----Footnotes-----

n2 In addition to investigating whether Caremark's financial relationships with health care providers were intended to induce patient referrals, inquiries were made concerning Caremark's billing practices, activities which might lead to excessive and medically unnecessary treatments for patients, potentially improper waivers of patient co-payment obligations, and the adequacy of records kept at Caremark pharmacies.

-----End Footnotes-----

C. Caremark's Response to the Investigation

During the relevant period, Caremark had approximately 7,000 employees and ninety branch operations. It had a decentralized management structure. By May 1991, however, Caremark asserts that it had begun making attempts to centralize its management structure in order to increase supervision over its branch operations.

The first action taken by management, as a result of the initiation of the OIG investigation, was an announcement that as of October 1, 1991, Caremark's predecessor would no longer pay management fees to physicians for services to Medicare and Medicaid patients. Despite this decision, Caremark asserts that its management, pursuant to advice, did not believe that such payments were illegal under the existing laws and regulations.

During this period, Caremark's Board took several additional steps consistent with an effort to assure compliance with company policies concerning the ARPL and the contractual forms in the Guide. In April 1992, Caremark published a fourth revised version of its Guide apparently designed to assure that its agreements either complied with the ARPL and regulations or excluded Medicare and Medicaid patients

altogether. In addition, in September 1992, Caremark instituted a policy requiring its regional officers, Zone Presidents, to approve each contractual relationship entered into by Caremark with a physician.

Although there is evidence that inside and outside counsel had advised Caremark's directors that their contracts were in accord with the law, Caremark recognized that some uncertainty respecting the correct interpretation of the law existed. In its 1992 annual report, Caremark disclosed the ongoing government investigations, acknowledged that if penalties were imposed on the company they could have a material adverse effect on Caremark's business, and stated that no assurance could be given that its interpretation of the ARPL would prevail if challenged.

Throughout the period of the government investigations, Caremark had an internal audit plan designed to assure compliance with business and ethics policies. In addition, Caremark employed Price Waterhouse as its outside auditor. On February 8, 1993, the Ethics Committee of Caremark's Board received and reviewed an outside auditors report by Price Waterhouse which concluded that there were no material weaknesses in Caremark's control structure. n3 Despite the positive findings of Price Waterhouse, however, on April 20, 1993, the Audit & Ethics Committee adopted a new internal audit charter requiring a comprehensive review of compliance policies and the compilation of an employee ethics handbook concerning such policies. n4

-----Footnotes-----

n3 At that time, Price Waterhouse viewed the outcome of the OIG Investigation as uncertain. After further audits, however, on February 7, 1995, Price Waterhouse informed the Audit & Ethics Committee that it had not become aware of any irregularities or illegal acts in relation to the OIG investigation.

n4 Price Waterhouse worked in conjunction with the Internal Audit Department.

-----End Footnotes-----

The Board appears to have been informed about this project and other efforts to assure compliance with the law. For example, Caremark's management reported to the Board that Caremark's sales force was receiving an ongoing education regarding the ARPL and the proper use of Caremark's form contracts which had been approved by in-house counsel. On July 27, 1993, the new ethics manual, expressly prohibiting payments in exchange for referrals and requiring employees to report all illegal conduct to a toll free confidential ethics hotline, was approved and allegedly disseminated. n5 The record suggests that Caremark continued these policies in subsequent years, causing employees to be given revised versions of the ethics manual and requiring them to participate in training sessions concerning compliance with the law.

-----Footnotes-----

n5 Prior to the distribution of the new ethics manual, on March 12, 1993, Caremark's president had sent a letter to all senior, district, and branch managers restating Caremark's policies that no physician be paid for referrals, that the standard contract forms in the Guide were not to be modified, and that deviation from such policies would result in the immediate termination of employment.

-----End Footnotes-----

During 1993, Caremark took several additional steps which appear to have been aimed at increasing management supervision. These steps included new policies requiring local branch managers to secure home office approval for all disbursements under agreements with health care providers and to certify compliance with the ethics program. In addition, the chief financial officer was appointed to serve as Caremark's compliance officer. In 1994, a fifth revised Guide was published.

D. Federal Indictments Against Caremark and Officers

On August 4, 1994, a federal grand jury in Minnesota issued a 47 page indictment charging Caremark, two of its officers (not the firm's chief officer), an individual who had been a sales employee of Genentech, Inc., and David R. Brown, a physician practicing in Minneapolis, with violating the ARPL over a lengthy period. According to the indictment, over \$ 1.1 million had been paid to Brown to induce him to distribute Protropin, a human growth hormone drug marketed by Caremark. n6 The substantial payments involved started, according to the allegations of the indictment, in 1986 and continued through 1993. Some payments were "in the guise of research grants", Ind. P20, and others were "consulting agreements", Ind. P19. The indictment charged, for example, that Dr. Brown performed virtually none of the consulting functions described in his 1991 agreement with Caremark, but was nevertheless neither required to return the money he had received nor precluded from receiving future funding from Caremark. In addition the indictment charged that Brown received from Caremark payments of staff and office expenses, including telephone answering services and fax rental expenses.

-----Footnotes-----

n6 In addition to prescribing Protropin, Dr. Brown had been receiving research grants from Caremark as well as payments for services under a consulting agreement for several years before and after the investigation. According to an undated document from an unknown source, Dr. Brown and six other researchers had been providing patient referrals to Caremark valued at \$ 6.55 for each \$ 1 of research money they received.

-----End Footnotes-----

In reaction to the Minnesota Indictment and the subsequent filing of this and other derivative actions in 1994, the Board met and was informed by management that the investigation had resulted in an indictment; Caremark denied any wrongdoing relating to the indictment and believed that the OIG investigation would have a favorable outcome. Management reiterated the grounds for its view that the contracts were in compliance with law.

Subsequently, five stockholder derivative actions were filed in this court and consolidated into this action. The original complaint, dated August 5, 1994, alleged, in relevant part, that Caremark's directors breached their duty of care by failing adequately to supervise the conduct of Caremark employees, or institute corrective measures, thereby exposing Caremark to fines and liability. n7

-----Footnotes-----

n7 Caremark moved to dismiss this complaint on September 14, 1994. Prior to that motion, another stockholder derivative action had been filed in the United States District Court for the Northern District of Illinois, complaining of similar misconduct on the part of Caremark, its Directors, and three employees, as well as several other claims including RICO violations. *Brumberg v. Mieszala*, No. 94 C 4798 (N.D. Ill.). The federal court entered a stay of all proceedings pending resolution of this case.

-----End Footnotes-----

On September 21, 1994, a federal grand jury in Columbus, Ohio issued another indictment alleging that an Ohio physician had defrauded the Medicare program by requesting and receiving \$ 134,600 in exchange for referrals of patients whose medical costs were in part reimbursed by Medicare in violation of the ARPL. Although unidentified at that time, Caremark was the health care provider who allegedly made such payments. The indictment also charged that the physician, Elliot Neufeld, D.O., was provided with the services of a registered nurse to work in his office at the expense of the infusion company, in addition to free office equipment.

An October 28, 1994 amended complaint in this action added allegations concerning the Ohio indictment as well as new allegations of over billing and inappropriate referral payments in connection with an action brought in Atlanta, *Booth v. Rankin*. Following a newspaper article report that federal investigators were expanding their inquiry to look at Caremark's referral practices in Michigan as well as allegations of fraudulent billing of insurers, a second amended complaint was filed in this action. The third, and final, amended complaint was filed on April 11, 1995, adding allegations that the federal indictments had caused Caremark to incur significant legal fees and forced it to sell its home infusion business at a loss. n8

-----Footnotes-----

n8 On January 29, 1995, Caremark entered into a definitive agreement to sell its

home infusion business to Coram Health Care Company for approximately \$ 310 million. Baxter purchased the home infusion business in 1987 for \$ 586 million.

-----End Footnotes-----

After each complaint was filed, defendants filed a motion to dismiss. According to defendants, if a settlement had not been reached in this action, the case would have been dismissed on two grounds. First, they contend that the complaints fail to allege particularized facts sufficient to excuse the demand requirement under Delaware Chancery Court Rule 23.1. Second, defendants assert that plaintiffs had failed to state a cause of action due to the fact that Caremark's charter eliminates directors' personal liability for money damages, to the extent permitted by law.

Settlement Negotiations

In September, following the announcement of the Ohio indictment, Caremark publicly announced that as of January 1, 1995, it would terminate all remaining financial relationships with physicians in its home infusion, hemophilia, and growth hormone lines of business. n9 In addition, Caremark asserts that it extended its restrictive policies to all of its contractual relationships with physicians, rather than just those involving Medicare and Medicaid patients, and terminated its research grant program which had always involved some recipients who referred patients to Caremark.

-----Footnotes-----

n9 On June 1, 1993, Caremark had stopped entering into new contractual agreements in those business segments.

-----End Footnotes-----

Caremark began settlement negotiations with federal and state government entities in May 1995. In return for a guilty plea to a single count of mail fraud by the corporation, the payment of a criminal fine, the payment of substantial civil damages, and cooperation with further federal investigations on matters relating to the OIG investigation, the government entities agreed to negotiate a settlement that would permit Caremark to continue participating in Medicare and Medicaid programs. On June 15, 1995, the Board approved a settlement ("Government Settlement Agreement") with the DOJ, OIG, U.S. Veterans Administration, U.S. Federal Employee Health Benefits Program, federal Civilian Health and Medical Program of the Uniformed Services, and related state agencies in all fifty states and the District of Columbia. n10 No senior officers or directors were charged with wrongdoing in the Government Settlement Agreement or in any of the prior indictments. In fact, as part of the sentencing in the Ohio action on June 19, 1995, the United States stipulated that *no senior executive of Caremark participated in, condoned, or was willfully ignorant of wrongdoing in connection with the home infusion business practices.* n11

-----Footnotes-----

n10 The agreement, covering allegations since 1986, required a Caremark subsidiary to enter a guilty plea to two counts of mail fraud, and required Caremark to pay \$ 29 million in criminal fines, \$ 129.9 million relating to civil claims concerning payment practices, \$ 3.5 million for alleged violations of the Controlled Substances Act, and \$ 2 million, in the form of a donation, to a grant program set up by the Ryan White Comprehensive AIDS Resources Emergency Act. Caremark also agreed to enter into a compliance agreement with the HHS.

n11 On July 25, 1995, another shareholder derivative complaint was filed against Caremark and seven of its Directors, asserting allegations related to the Minnesota indictment and the terms of the Government Settlement Agreement. *Lenzen v. Piccolo*, No. 95 CH 7118 (Circuit Court of Cook County, Illinois).

-----End Footnotes-----

The federal settlement included certain provisions in a "Corporate Integrity Agreement" designed to enhance future compliance with law. The parties have not discussed this agreement, except to say that the negotiated provisions of the settlement of this claim are not redundant of those in that agreement.

Settlement negotiations between the parties in this action commenced in May 1995 as well, based upon a letter proposal of the plaintiffs, dated May 16, 1995. n12 These negotiations resulted in a memorandum of understanding ("MOU"), dated June 7, 1995, and the execution of the Stipulation and Agreement of Compromise and Settlement on June 28, 1995, which is the subject of this action. n13 The MOU, approved by the Board on June 15, 1995, required the Board to adopt several resolutions, discussed below, and to create a new compliance committee. The Compliance and Ethics Committee has been reporting to the Board in accord with its newly specified duties.

-----Footnotes-----

n12 No government entities were involved in these separate, but concurrent negotiations.

n13 Plaintiff's initial proposal had both a monetary component, requiring Caremark's director-officers to relinquish stock options, and a remedial component, requiring management to adopt and implement several compliance related measures. The monetary component was subsequently eliminated.

-----End Footnotes-----

After negotiating these settlements, Caremark learned in December 1995 that

several private insurance company payors ("Private Payors") believed that Caremark was liable for damages to them for allegedly improper business practices related to those at issue in the OIG investigation. As a result of intensive negotiations with the Private Payors and the Board's extensive consideration of the alternatives for dealing with such claims, the Board approved a \$ 98.5 million settlement agreement with the Private Payors on March 18, 1996. In its public disclosure statement, Caremark asserted that the settlement did not involve current business practices and contained an express denial of any wrongdoing by Caremark. After further discovery in this action, the plaintiffs decided to continue seeking approval of the proposed settlement agreement.

F. The Proposed Settlement of this Litigation

In relevant part the terms upon which these claims asserted are proposed to be settled are as follows: 1. That Caremark, undertakes that it and its employees, and agents not pay any form of compensation to a third party in exchange for the referral of a patient to a Caremark facility or service or the prescription of drugs marketed or distributed by Caremark for which reimbursement may be sought from Medicare, Medicaid, or a similar state reimbursement program;

2. That Caremark, undertakes for itself and its employees, and agents not to pay to or split fees with physicians, joint ventures, any business combination in which Caremark maintains a direct financial interest, or other health care providers with whom Caremark has a financial relationship or interest, in exchange for the referral of a patient to a Caremark facility or service or the prescription of drugs marketed or distributed by Caremark for which reimbursement may be sought from Medicare, Medicaid, or a similar state reimbursement program;

3. That the full Board shall discuss all relevant material changes in government health care regulations and their effect on relationships with health care providers on a semi-annual basis;

4. That Caremark's officers will remove all personnel from health care facilities or hospitals who have been placed in such facility for the purpose of providing remuneration in exchange for a patient referral for which reimbursement may be sought from Medicare, Medicaid, or a similar state reimbursement program;

5. That every patient will receive written disclosure of any financial relationship between Caremark and the health care professional or provider who made the referral;

6. That the Board will establish a Compliance and Ethics Committee of four directors, two of which will be non-management directors, to meet at least four times a year to effectuate these policies and monitor business segment compliance with the ARPL, and to report to the Board semi-annually concerning compliance by each business segment; and

7. That corporate officers responsible for business segments shall serve as compliance officers who must report semi-annually to the Compliance and Ethics Committee and, with the assistance of outside counsel, review existing contracts and get advanced approval of any new contract forms.

II. LEGAL PRINCIPLES

A. Principles Governing Settlements of Derivative Claims

As noted at the outset of this opinion, this Court is now required to exercise an informed judgment whether the proposed settlement is fair and reasonable in the light of all relevant factors. *Polk v. Good*, Del.Supr., 507 A.2d 531 (1986). On an application of this kind, this Court attempts to protect the best interests of the corporation and its absent shareholders all of whom will be barred from future litigation on these claims if the settlement is approved. The parties proposing the settlement bear the burden of persuading the court that it is in fact fair and reasonable. *Fins v. Pearlman*, Del.Supr., 424 A.2d 305 (1980).

B. Directors' Duties To Monitor Corporate Operations

The complaint charges the director defendants with breach of their duty of attention or care in connection with the on-going operation of the corporation's business. The claim is that the directors allowed a situation to develop and continue which exposed the corporation to enormous legal liability and that in so doing they violated a duty to be active monitors of corporate performance. The complaint thus does not charge either director self-dealing or the more difficult loyalty-type problems arising from cases of suspect director motivation, such as entrenchment or sale of control contexts.ⁿ¹⁴ The theory here advanced is possibly the most difficult theory in corporation law upon which a plaintiff might hope to win a judgment. The good policy reasons why it is so difficult to charge directors with responsibility for corporate losses for an alleged breach of care, where there is no conflict of interest or no facts suggesting suspect motivation involved, were recently described in *Gagliardi v. TriFoods Int'l Inc.*, Del.Ch., 683 A.2d 1049 (1996) (1996 Del.Ch. LEXIS 87 at p.20).

-----Footnotes-----

n14 See *Weinberger v. UOP, Inc.*, Del.Supr., 457 A.2d 701, 711 (1983) (entire fairness test when financial conflict of interest involved); *Unitrin, Inc. v. American General Corp.*, Del.Supr., 651 A.2d 1361, 1372 (1995) (intermediate standard of review when "defensive" acts taken); *QVC Network, Inc. v. Paramount Communications, Inc.*, Del.Supr., 637 A.2d 34, 45 (1994) (intermediate test when corporate control transferred).

-----End Footnotes-----

1. Potential liability for directoral decisions: Director liability for a breach of the duty to

exercise appropriate attention may, in theory, arise in two distinct contexts. First, such liability may be said to follow *from a board decision* that results in a loss because that decision was ill advised or "negligent". Second, liability to the corporation for a loss may be said to arise from an *unconsidered failure of the board to act* in circumstances in which due attention would, arguably, have prevented the loss. See generally *Veasey & Seitz, The Business Judgment Rule in the Revised Model Act...63 TEXAS L. REV.* 1483 (1985). The first class of cases will typically be subject to review under the director-protective business judgment rule, assuming the decision made was the product of a *process that was either* deliberately considered in good faith or was otherwise rational. See *Aronson v. Lewis*, Del.Supr., 473 A.2d 805 (1984); *Gagliardi v. TriFoods Int'l Inc.*, Del.Ch. 683 A.2d 1049 (1996). What should be understood, but may not widely be understood by courts or commentators who are not often required to face such questions, n15 is that compliance with a director's duty of care can never appropriately be judicially determined by reference to *the content of the board decision* that leads to a corporate loss, apart from consideration of the good faith or rationality of the process employed. That is, whether a judge or jury considering the matter after the fact, believes a decision substantively wrong, or degrees of wrong extending through "stupid" to "egregious" or "irrational", provides no ground for director liability, so long as the court determines that the process employed was either rational or employed in a *good faith* effort to advance corporate interests. To employ a different rule -- one that permitted an "objective" evaluation of the decision -- would expose directors to substantive second guessing by ill-equipped judges or juries, which would, in the long-run, be injurious to investor interests. n16 Thus, the business judgment rule is process oriented and informed by a deep respect for all *good faith* board decisions.

-----Footnotes-----

n15 See American Law Institute, Principles of Corporate Governance § 4.01(c) (to qualify for business judgment treatment a director must "rationally" believe that the decision is in the best interests of the corporation).

n16 The vocabulary of negligence while often employed, *e.g.*, *Aronson v. Lewis*, Del. Supr., 473 A.2d 805 (1984) is not well-suited to judicial review of board attentiveness, *see, e.g.*, *Joy v. North*, 692 F.2d 880, 885-6 (2d. Cir. 1982), especially if one attempts to look to the substance of the decision as any evidence of possible "negligence." Where review of board functioning is involved, courts leave behind as a relevant point of reference the decisions of the hypothetical "reasonable person", who typically supplies the test for negligence liability. It is doubtful that we want business men and women to be encouraged to make decisions as hypothetical persons of *ordinary* judgment and prudence might. The corporate form gets its utility in large part from its ability to allow diversified investors to accept greater investment risk. If those in charge of the corporation are to be adjudged personally liable for losses on the basis of a substantive judgment based upon what an persons of ordinary or average judgment and average risk assessment talent regard as "prudent" "sensible" or even "rational", such persons will have a strong incentive at the margin to authorize less risky

investment projects.

-----End Footnotes-----

Indeed, one wonders on what moral basis might shareholders attack a *good faith* business decision of a director as "unreasonable" or "irrational". Where a director *in fact exercises a good faith effort to be informed and to exercise appropriate judgment*, he or she should be deemed to satisfy fully the duty of attention. If the shareholders thought themselves entitled to some other quality of judgment than such a director produces in the good faith exercise of the powers of office, then the shareholders should have elected other directors. Judge Learned Hand made the point rather better than can I. In speaking of the passive director defendant Mr. Andrews in *Barnes v. Andrews*, Judge Hand said:

True, he was not very suited by experience for the job he had undertaken, but I cannot hold him on that account. After all it is the same corporation that chose him that now seeks to charge him....Directors are not specialists like lawyers or doctors....They are the general advisors of the business and if they faithfully give such ability as they have to their charge, it would not be lawful to hold them liable. Must a director guarantee that his judgment is good? Can a shareholder call him to account for deficiencies that their votes assured him did not disqualify him for his office? While he may not have been the Cromwell for that Civil War, Andrews did not engage to play any such role. n17

In this formulation Learned Hand correctly identifies, in my opinion, the core element of any corporate law duty of care inquiry: whether there was good faith effort to be informed and exercise judgment.

-----Footnotes-----

n17 208 App. Div. 856 (S.D.N.Y. 1924).

-----End Footnotes-----

2. Liability for failure to monitor: The second class of cases in which director liability for inattention is theoretically possible entail circumstances in which a loss eventuates not from a decision but, from unconsidered inaction. Most of the decisions that a corporation, acting through its human agents, makes are, of course, not the subject of director attention. Legally, the board itself will be required only to authorize the most significant corporate acts or transactions: mergers, changes in capital structure, fundamental changes in business, appointment and compensation of the CEO, etc. As the facts of this case graphically demonstrate, ordinary business decisions that are made by officers and employees deeper in the interior of the organization can, however, vitally affect the welfare of the corporation and its ability to achieve its various strategic and financial goals. If this case did not prove the point itself, recent business history would. Recall for example the displacement of senior management and much of the board of Salomon, Inc.; n18 the replacement of senior management of Kidder, Peabody following the discovery of large trading losses resulting from

phantom trades by a highly compensated trader; n19 or the extensive financial loss and reputational injury suffered by Prudential Insurance as a result its junior officers misrepresentations in connection with the distribution of limited partnership interests. n20 Financial and organizational disasters such as these raise the question, what is the board's responsibility with respect to the organization and monitoring of the enterprise to assure that the corporation functions within the law to achieve its purposes?

-----Footnotes-----

n18 See, e.g., *Rotten at the Core*, the Economist, August 17, 1991, at 69-70, *The Judgment of Salomon: An Anticlimax*, Bus. Week, June 1, 1992, at 106.

n19 See Terence P. Pare, *Jack Welch's Nightmare on Wall Street*, Fortune, Sept. 5, 1994, at 40-48.

n20 Michael Schroeder and Leah Nathans Spiro, *Is George Ball's Luck Running Out?*, Bus. Week, November 8, 1993, at 74-76; Joseph B. Treaster, *Prudential To Pay Policyholders \$ 410 Million*, New York Times, Sept 25, 1996, (at D-1).

-----End Footnotes-----

Modernly this question has been given special importance by an increasing tendency, especially under federal law, to employ the criminal law to assure corporate compliance with external legal requirements, including environmental, financial, employee and product safety as well as assorted other health and safety regulations. In 1991, pursuant to the Sentencing Reform Act of 1984, n21 the United States Sentencing Commission adopted Organizational Sentencing Guidelines which impact importantly on the prospective effect these criminal sanctions might have on business corporations. The Guidelines set forth a uniform sentencing structure for organizations to be sentenced for violation of federal criminal statutes and provide for penalties that equal or often massively exceed those previously imposed on corporations. n22 The Guidelines offer powerful incentives for corporations today to have in place compliance programs to detect violations of law, promptly to report violations to appropriate public officials when discovered, and to take prompt, voluntary remedial efforts.

-----Footnotes-----

n21 See Sentencing Reform Act of 1984, Pub.L. 98-473, Title II, § 212 (a)(2) (1984); 18 USCA §§ 3331-4120.

n22 See United States Sentencing Commission, Guidelines Manuel, Chapter 8 (U.S. Government Printing Office November 1994).

-----End Footnotes-----

In 1963, the Delaware Supreme Court in *Graham v. Allis-Chalmers Mfg. Co.*,ⁿ²³ addressed the question of potential liability of board members for losses experienced by the corporation as a result of the corporation having violated the anti-trust laws of the United States. There was no claim in that case that the directors knew about the behavior of subordinate employees of the corporation that had resulted in the liability. Rather, as in this case, the claim asserted was that the directors *ought to have known* of it and if they had known they would have been under a duty to bring the corporation into compliance with the law and thus save the corporation from the loss. The Delaware Supreme Court concluded that, under the facts as they appeared, there was no basis to find that the directors had breached a duty to be informed of the ongoing operations of the firm. In notably colorful terms, the court stated that "absent cause for suspicion there is no duty upon the directors to install and operate a corporate system of espionage to ferret out wrongdoing which they have no reason to suspect exists."ⁿ²⁴ The Court found that there were no grounds for suspicion in that case and, thus, concluded that the directors were blamelessly unaware of the conduct leading to the corporate liability.ⁿ²⁵

-----Footnotes-----

n23 41 Del. Ch. 78, 188 A.2d 125 (1963).

n24 *Id.* 188 A.2d at 130.

n25 Recently, *the Graham* standard was applied by the Delaware Chancery in a case involving Baxter. *In Re Baxter International, Inc. Shareholders Litig.*, Del.Ch., 654 A.2d 1268, 1270 (1995).

-----End Footnotes-----

How does one generalize this holding today? Can it be said today that, absent some ground giving rise to suspicion of violation of law, that corporate directors have no duty to assure that a corporate information gathering and reporting systems exists which represents a good faith attempt to provide senior management and the Board with information respecting material acts, events or conditions within the corporation, including compliance with applicable statutes and regulations? I certainly do not believe so. I doubt that such a broad generalization of the *Graham* holding would have been accepted by the Supreme Court in 1963. The case can be more narrowly interpreted as standing for the proposition that, absent grounds to suspect deception, neither corporate boards nor senior officers can be charged with wrongdoing simply for assuming the integrity of employees and the honesty of their dealings on the company's behalf. See 188 A.2d at 130-31.

A broader interpretation of *Graham v. Allis Chalmers* -- that it means that a corporate board has no responsibility to assure that appropriate information and reporting systems are established by management -- would not, in any event, be accepted by

the Delaware Supreme Court in 1996, in my opinion. In stating the basis for this view, I start with the recognition that in recent years the Delaware Supreme Court has made it clear -- especially in its jurisprudence concerning takeovers, from *Smith v. Van Gorkom* through *QVC v. Paramount Communications* n26 -- the seriousness with which the corporation law views the role of the corporate board. Secondly, I note the elementary fact that relevant and timely information is an essential predicate for satisfaction of the board's supervisory and monitoring role under Section 141 of the Delaware General Corporation Law. Thirdly, I note the potential impact of the federal organizational sentencing guidelines on any business organization. Any rational person attempting in good faith to meet an organizational governance responsibility would be bound to take into account this development and the enhanced penalties and the opportunities for reduced sanctions that it offers.

-----Footnotes-----

n26 *E.g.*, *Smith v. Van Gorkom*, Del.Supr., 488 A.2d 858 (1985); *Paramount Communications v. QVC Network*, Del. Supr., 637 A.2d 34 (1993).

-----End Footnotes-----

In light of these developments, it would, in my opinion, be a mistake to conclude that our Supreme Court's statement in *Graham* concerning "espionage" means that corporate boards may satisfy their obligation to be reasonably informed concerning the corporation, without assuring themselves that information and reporting systems exist in the organization that are reasonably designed to provide to senior management and to the board itself timely, accurate information sufficient to allow management and the board, each within its scope, to reach informed judgments concerning both the corporation's compliance with law and its business performance.

Obviously the level of detail that is appropriate for such an information system is a question of business judgment. And obviously too, no rationally designed information and reporting system will remove the possibility that the corporation will violate laws or regulations, or that senior officers or directors may nevertheless sometimes be misled or otherwise fail reasonably to detect acts material to the corporation's compliance with the law. But it is important that the board exercise a good faith judgment that the corporation's information and reporting system is in concept and design adequate to assure the board that appropriate information will come to its attention in a timely manner as a matter of ordinary operations, so that it may satisfy its responsibility.

Thus, I am of the view that a director's obligation includes a duty to attempt in good faith to assure that a corporate information and reporting system, which the board concludes is adequate, exists, and that failure to do so under some circumstances may, in theory at least, render a director liable for losses caused by non-compliance with applicable legal standards n27. I now turn to an analysis of the claims asserted with this concept of the directors duty of care, as a duty satisfied in part by assurance of adequate information flows to the board, in mind.

-----Footnotes-----

n27 Any action seeking recover for losses would logically entail a judicial determination of proximate cause, since, for reasons that I take to be obvious, it could never be assumed that an adequate information system would be a system that would prevent all losses. I need not touch upon the burden allocation with respect to a proximate cause issue in such a suit. See *Cede & Co. v. Technicolor, Inc.*, Del.Supr., 636 A.2d 956 (1994); *Cinerama, Inc. v. Technicolor, Inc.*, Del.Ch., 663 A.2d 1134 (1994), *aff'd.*, Del.Supr., 663 A.2d 1156 (1995). Moreover, questions of waiver of liability under certificate provisions authorized by 8 Del.C. § 102(b)(7) may also be faced.

-----End Footnotes-----

III ANALYSIS OF THIRD AMENDED COMPLAINT AND SETTLEMENT

A. *The Claims*

On balance, after reviewing an extensive record in this case, including numerous documents and three depositions, I conclude that this settlement is fair and reasonable. In light of the fact that the Caremark Board already has a functioning committee charged with overseeing corporate compliance, the changes in corporate practice that are presented as consideration for the settlement do not impress one as very significant. Nonetheless, that consideration appears fully adequate to support dismissal of the derivative claims of director fault asserted, because those claims find no substantial evidentiary support in the record and quite likely were susceptible to a motion to dismiss in all events. n28

-----Footnotes-----

n28 See *In Re Baxter International, Inc. Shareholders Litig.*, Del.Ch., 654 A.2d 1268, 1270 (1995). A claim in some respects similar to that here made was dismissed. The court relied, in part, on the fact that the Baxter certificate of incorporation contained a provision as authorized by Section 102(b)(7) of the Delaware General Corporation Law, waiving director liability for due care violations. *Id.* at 1270. That fact was thought to require pre-suit demand on the board in that case.

-----End Footnotes-----

In order to Show that the Caremark directors breached their duty of care by failing adequately to control Caremark's employees, plaintiffs would have to show either (1) that the directors knew or (2) should have known that violations of law were occurring and, in either event, (3) that the directors took no steps in a good faith effort to prevent or remedy that situation, and (4) that such failure proximately resulted in the losses complained of, although under *Cede & Co. v. Technicolor, Inc.*, Del.Supr., 636 A.2d 956 (1994) this last element may be thought to constitute an affirmative defense.

1. Knowing violation for statute: Concerning the possibility that the Caremark directors knew of violations of law, none of the documents submitted for review, nor any of the deposition transcripts appear to provide evidence of it. Certainly the Board understood that the company had entered into a variety of contracts with physicians, researchers, and health care providers and it was understood that some of these contracts were with persons who had prescribed treatments that Caremark participated in providing. The board was informed that the company's reimbursement for patient care was frequently from government funded sources and that such services were subject to the ARPL. But the Board appears to have been informed by experts that the company's practices while contestable, were lawful. There is no evidence that reliance on such reports was not reasonable. Thus, this case presents no occasion to apply a principle to the effect that knowingly causing the corporation to violate a criminal statute constitutes a breach of a director's fiduciary duty. See *Roth v. Robertson*, N.Y.Sup.Ct., 64 Misc. 343, 118 N.Y.S. 351 (1909); *Miller v. American Tel. & Tel Co.*, 507 F.2d 759 (3rd Cir. 1974). It is not clear that the Board knew the detail found, for example, in the indictments arising from the Company's payments. But, of course, the duty to act in good faith to be informed cannot be thought to require directors to possess detailed information about all aspects of the operation of the enterprise. Such a requirement would simply be inconsistent with the scale and scope of efficient organization size in this technological age.

2. Failure to monitor: Since it does appear that the Board was to some extent unaware of the activities that led to liability, I turn to a consideration of the other potential avenue to director liability that the pleadings take: director inattention or "negligence". Generally where a claim of directorial liability for corporate loss is predicated upon ignorance of liability creating activities within the corporation, as in *Graham* or in this case, in my opinion only a sustained or systematic failure of the board to exercise oversight -- such as an utter failure to attempt to assure a reasonable information and reporting system exists -- will establish the lack of good faith that is a necessary condition to liability. Such a test of liability -- lack of good faith as evidenced by sustained or systematic failure of a director to exercise reasonable oversight -- is quite high. But, a demanding test of liability in the oversight context is probably beneficial to corporate shareholders as a class, as it is in the board decision context, since it makes board service by qualified persons more likely, while continuing to act as a stimulus to *good faith performance of duty* by such directors.

Here the record supplies essentially no evidence that the director defendants were guilty of a sustained failure to exercise their oversight function. To the contrary, insofar as I am able to tell on this record, the corporation's information systems appear to have represented a good faith attempt to be informed of relevant facts. If the directors did not know the specifics of the activities that lead to the indictments, they cannot be faulted.

The liability that eventuated in this instance was huge. But the fact that it resulted from a violation of criminal law alone does not create a breach of fiduciary duty by directors.

The record at this stage does not support the conclusion that the defendants either lacked good faith in the exercise of their monitoring responsibilities or conscientiously permitted a known violation of law by the corporation to occur. The claims asserted against them must be viewed at this stage as extremely weak.

B. The Consideration For Release of Claim

The proposed settlement provides very modest benefits. Under the settlement agreement, plaintiffs have been given express assurances that Caremark will have a more centralized, active supervisory system in the future. Specifically, the settlement mandates duties to be performed by the newly named Compliance and Ethics Committee on an ongoing basis and increases the responsibility for monitoring compliance with the law at the lower levels of management. In adopting the resolutions required under the settlement, Care mark has further clarified its policies concerning the prohibition of providing remuneration for referrals. These appear to be positive consequences of the settlement of the claims brought by the plaintiffs, even if they are not highly significant. Nonetheless, given the weakness of the plaintiffs' claims the proposed settlement appears to be an adequate, reasonable, and beneficial outcome for all of the parties. Thus, the proposed settlement will be approved.

IV, ATTORNEYS' FEES

The various firms of lawyers involved for plaintiffs seek an award of \$ 1,025,000 in attorneys' fees and reimbursable expenses. n29 In awarding attorneys' fees, this Court considers an array of relevant factors. *E.g., In Re Beatrice Companies, Inc. Litigation*, 1986 Del. Ch. LEXIS 414, C.A. No. 8248, Allen, C. (Apr. 16, 1986). Such factors include, most importantly, the financial value of the benefit *that the lawyers work produced*; the strength of the claims (because substantial settlement value may sometimes be produced even though the litigation added little value -- i.e., perhaps any lawyer could have settled this claim for this substantial value or more); the amount of complexity of the legal services; the fee customarily charged for such services; and the contingent nature of the undertaking.

-----Footnotes-----

n29 Of the total requested amount, approximately \$ 710,000 is designated as reimbursement for the number of hours spent by the attorneys on the case, calculated at their normal billing rate, and \$ 53,000 for out-of-pocket expenses.

-----End Footnotes-----

In this case no factor points to a substantial fee, other than the amount and sophistication of the lawyer services required. There is only a modest substantive benefit produced; in the particular circumstances of the government activity there was realistically a very slight contingency faced by the attorneys at the time they expended

time. The services rendered required a high degree of sophistication and expertise. I am told that at normal hourly billing rates approximately \$ 710,000 of time was expended by the attorneys.

In these circumstances, I conclude that an award of a fee determined by reference to the time expended at normal hourly rates plus a premium of 15% of that amount to reflect the limited degree of real contingency in the undertaking, is fair. Thus I will award a fee of \$ 816,000 plus \$ 53,000 of expenses advanced by counsel.

I am today entering an order consistent with the foregoing. n30

-----Footnotes-----

n30 The court has been informed by letter of counsel that after the fairness of the proposed settlement had been submitted to the court, Caremark was involved in a merger in which its stock was canceled and the holders of its stock became entitled to shares of stock of the acquiring corporation. No party to this suit, or the surviving corporation, has sought to dismiss this case thereafter on the basis that plaintiffs' have loss standing to sue. As plaintiffs continue to have an equity interest in the entity that owns the claims and more especially because no party has moved for any modification of the procedural setting of the matter submitted, I conclude that any merger that may have occurred is without effect on the decision of the motion or the judgment to be entered.

-----End Footnotes-----

WORKERS' COMPENSATION BOARD OF DIRECTORS

**THURSDAY, OCTOBER 25, 2007, 10:05 AM
WILLIAM GREEN BUILDING
THE NEIL SCHULTZ CONFERENCE CENTER
30 WEST SPRING ST., 2ND FLOOR (MEZZANINE)
COLUMBUS, OHIO 43215**

Members Present: William Lhota, Chairman
Charles Bryan
David Caldwell
Alison Falls
Philip Fulton
James Hummel
Jim Matesich
Larry Price
Robert Smith
Kenneth Haffey

Members Absent: James Harris, Vice Chairman

Others present at the request of the Board:

Ron O'Keefe

CALL TO ORDER

Mr. Lhota called the meeting to order at 10:05 AM and roll call was taken.

NEW BUSINESS

Workers' Compensation 101

Marsha Ryan, Administrator, introduced Mike Travis, Ombudsman, and former Assistant Law Director, as the educational speaker on basic workers' compensation issues. Mike Travis has been appointed as Ombudsman for a six year term, to act as an independent advocate for both claimants and employers, guiding them through both the Bureau and the Industrial Commission processes, and to handle inquiries on general policy matters. Mike Travis provided a general overview of the workers' compensation system. Mr. Travis explained that Ohio workers' compensation is defined by statutes and rules. Mr. Travis explained the laws, the structure of the workers' compensation system as well as and its history.

James Harris joined the meeting at 10:15 AM.

Mr. Travis further discussed related issues regarding the payment of compensation, court cases, elements of compensability, exceptions to compensability, and coverage. Mr. Travis answered several workers' compensation questions presented by Board members.

Alison Falls asked Mr. Travis, how many phone calls the Ombuds Office receives, on an annual basis. Mr. Travis indicated around twelve thousand per year. The presentation of Mr. Travis ended at 11:00 AM.

Rate making:

Tina Kilmeyer, Chief of Customer Service, introduced the guest speakers, Joy Bush, Director of Employer Management Services and Todd Spence, Manager of Employer Consultants. Ms. Bush and Mr. Spence spoke to the Board on how the Bureau determines premium rates, including the overall rate, individual rate, group rate, collection of premiums, payment of benefits, and the investment of the net proceeds. The discussion included a power point presentation. Ms. Bush discussed the Ohio State Insurance Fund, basic insurance principles, the base rate, and the experience rate. Ms. Bush stated that the Bureau must collect enough money to pay claims. Ms. Bush further stated that the premiums must be allocated fairly and equitably among all employers, and the Bureau must determine the right rate for the right risk. The Ohio State Insurance Fund is similar to a mutual insurance fund. Ohio is a monopolistic state, as is Wyoming, North Dakota, and Washington. Twenty five states have state funds. The Ohio State Insurance Fund is self funded and fully funded. Premiums are exchanged for coverage, which is the most important principle. For rate making, past compensation is a good predictor of future costs. Rate calculations are conducted every year for every job classification. Mr. Matesich questioned if premiums would decrease when safety features of machinery improve, e.g. forklifts now have protective cages. Ms. Bush stated yes. Mr. Bryan questioned whether or not the Bureau would have to collect premiums to cover benefits, or can the money used to cover benefits include investment income. James Barnes, Bureau General Counsel, stated that Ohio law does not specifically define where the money may come from to cover benefits.

John Pedrick, Chief of Actuary, explained credibility rating, including experience rating for four out of the last five years. In calculating experience rating, the most recent year is left out of an employer's experience. Payroll is important as a measure of exposure. Industry classification (the National Council on Compensation Insurance (NCCI) uses over 500 job classifications) classifies jobs based upon the degree of hazard. Mr. Bryan inquired as to whether or not there exists a premium audit function. Ms. Bush answered yes. Mr. Lhota questioned whether or not the pie chart distribution (slide in power point presentation) was accurate. Ms. Bush responded no, not an equal distribution.

Mr. Spence began his presentation at 11:35 AM. Mr. Spence discussed the issues surrounding what rate to charge each individual employer. This process begins with the base rate. Base rated employers are small employers. Historical claims costs are not used. Ms. Falls inquired as to how employers are counted, towards the two hundred thousand total employers estimated in Ohio. Mr. Spence responded that the count is

performed by risk account number. Many employers are experience rated. Past costs are a good predictor of future costs. Some employers are credit rated while others are penalty rated. John Williams, Assistant Attorney General, inquired as to what impact medical inflation has on premiums. Mr. Spence indicated that it has remained steady. Ms. Bush further commented on premium audits. There was a discussion regarding methods of experience rating. Penalty (debit) rating was discussed. Total maximum loss was discussed (actual claim costs for employer's experience period). Categories of claim costs, including indemnity, medical, and reserve, were discussed. Mr. Fulton asked whether salary continuation had an impact on reserving. Mr. Spence described the credibility percentage as the weight assigned to historical data, and that this is more significant for large employers, which is why large employers are experience rated. Ms. Falls inquired as to whether the Bureau created the credibility table. Mr. Spence stated yes.

Ms. Bush continued to emphasize that rates are to be equitable. At the request of the Board, Ms. Bush will provide the Board with a distribution of manual classifications.

RECESS:

Motion to adjourn was made by Mr. Matesich and seconded by Mr. Caldwell at approximately 12:15 PM.

WORKERS' COMPENSATION BOARD OF DIRECTORS
DRAFT
FRIDAY, OCTOBER 26, 2007, 8:00 AM
WILLIAM GREEN BUILDING
THE NEIL SCHULTZ CONFERENCE CENTER
30 WEST SPRING ST., 2ND FLOOR (MEZZANINE)
COLUMBUS, OHIO 43215

Members Present: William Lhota, Chairman
James Harris, Vice Chairman
Charles Bryan
David Caldwell
Alison Falls
Philip Fulton
James Hummel
Jim Matesich
Larry Price
Robert Smith
Kenneth Haffey

Members Absent: None

CALL TO ORDER

Mr. Lhota reconvened the meeting at 8:00 AM and roll call was taken.

MINUTES OF SEPTEMBER 27, 2007

Motion was made by James Matesich, and seconded by Philip Fulton, to approve the minutes of the September 27th meeting. Motion was made by Robert Smith, and seconded by Larry Price, to amend the minutes, including a change on page seven, in the third paragraph, fourth line from the bottom, the word "some" is removed and "a" is inserted. An addition to page one was made, noting William Lhota as joining the meeting at approximately 10:20 AM.

REVIEW AGENDA

Mr. Lhota moved Alison Falls' Governance Committee presentation until after the presentation of Tracy Valentino, BWC's Interim Chief Financial Officer.

COMMITTEE REPORTS

Actuarial Committee:

Charles Bryan presented on behalf of the Actuarial Committee. Approval of committee charter has been deferred and will not take place this month. Mr. Bryan noted a substantial group rating discussion, including the discussion of equity, solvency, and the necessity of off balance (making up for group rating). It was also noted that public employer rating remains at zero percent. James Hummel encouraged all members to

attend the November 14, 2007, 9:00 AM Actuarial Committee meeting. Robert Smith recommended taking action on group rating at the next meeting.

Audit Committee:

Kenneth Haffey discussed the Audit Committee meeting. Mr. Haffey indicated that the committee entered into executive session, for the purpose of discussing confidential financial matters. Mr. Haffey also mentioned the Yellow Book government audit. Two of three concerns with the audit have been corrected, with the last concern being worked on by the Bureau financial team. The management letter was discussed with Tracy Valentino. Joe Patrick, audit partner with Schneider Downs, discussed related issues. Mr. Haffey noted that Joe Bell, BWC's Chief of Internal Audit, provided a legislative update on House Bill 166, which includes an attempt to overhaul the internal audit function statewide, including changes to the reporting structure.

Investment Committee:

Robert Smith reported on Investment Committee activity. On a motion by Mr. Smith, seconded by Ms. Falls, the Board unanimously decided to convert the custodial account arrangement from a separate account to a commingled account. On a motion by Mr. Smith, seconded by Mr. Harris, the Board unanimously passed Resolution 07-09, authorizing the Administrator to renew the current contract with Wilshire Investment Consulting Services, to serve the Committee and the Board as a full service investment consultant. On a motion by Mr. Smith, seconded by Mr. Price, the Board unanimously passed Resolution 07-05, authorizing the Administrator to issue a Request for Proposal, for the services of an investment consultant and direct the Administrator to consult with the Investment Committee regarding the scope of services defined in the Request for Proposal. Mr. Smith discussed the Wilshire presentation.

MONTHLY FINANCIAL REPORT

Tracy Valentino, BWC's Interim Chief Financial Officer, presented on Bureau financial statements, included in the meeting materials. The presentation began at 8:25 AM. Ms. Valentino discussed combined basis accounting, accrual basis accounting, Generally Accepted Accounting Principals (GAAP), and Government Accounting Standards Board (GASB). Reporting on a group of funds as single entity (combined reporting) was discussed. Ms. Valentino emphasized the need for an investment policy for each fund individually since they are each unique. Ms. Valentino discussed various funds. Discussion of funds by Board ensued. Barbara Ingram, Manager of Financial Reporting, discussed the impact of the Public Employee Retirement System on financial reporting requirements.

Ms. Valentino discussed all of the financial statements, included in the meeting materials, in great detail. The statements include combined schedule operations, net assets, operations, investment income, cash flows, projected statement of operations, projected statement investment income, projected statement of cash flows, insurance ratios, and fiscal year end ratios. There was substantial discussion of the financial statements. Ms. Falls raised the issue of inclusion of business planning in financial statements as opposed to only projections. Liz Bravender, Director of Actuary, discussed case reserves below

aggregate reserves. James Matesich, inquired into this issue. Marsha Ryan, Administrator, and Ms. Valentino, emphasized the importance of maintaining solvency and reasonable fund surplus, in the 2.3 to 13 billion dollar range. It was noted that the Bureau is looking to the Board for guidance in this area. Mr. Price inquired as to what studies were utilized with regard to the 2.3 to 13 billion dollar figure. It was noted that relevant studies include the AON study, the Pinnacle study, and Bureau research. Mr. Matesich suggested that studies be relevant to what the Bureau is, as opposed to a private insurer. Ms. Ryan indicated that the issue is financial soundness. Ms. Ryan indicated that issues such as House Bill 100, the upcoming reserve, surplus and the rate study request for proposal, are important in determining financial soundness.

Mr. Fulton requested statistics from 1995 forward with regard to dividends, surplus, and reserve, as it relates to impact on net assets. Ms. Valentino indicated she would provide these statistics. Ms. Valentino suggested that dividends should be made with regard to fund specific data, not combined data. Mr. Smith suggested a rate reduction rather than a dividend payment. Ms. Valentino indicated that the Bureau leverages the investment portfolio to pay expenses (net operating loss). Mr. Matesich inquired into the issue of selling bonds. Bruce Dunn, Chief Investment Officer, responded to the inquiry. Lee Damsel, Director of Investments, discussed actual versus projected investment expenses, in response to an inquiry by James Hummel. Ms. Damsel noted a request for proposal on this issue.

Mr. Lhota requested cash schedule balances for the prior twenty four months. Ms. Valentino indicated she would provide that information.

A discussion of insurance ratios ensued. Ms. Ryan indicated the ratios are to provide the Board with a vehicle to compare Ohio with other states. Mr. Haffey requested financial summaries monthly, to eventually become quarterly.

The meeting recessed at 10:25 AM and reconvened at 10:40 AM.

Governance Committee:

The Chair of the Governance Committee, Alison Falls, provided an overview, noting the committee met twice in the month of October. The Committee has recommended the retention of Ron O'Keefe as fiduciary counsel to the Board. Ms. Falls further discussed the Committee's plan to develop governance guidelines for the Board, as well as a process for reviewing committee charters. Ms. Falls noted that the Governance Committee will recommend the chairs of standing committees. Ms. Falls emphasized the coordination in submission of all reports for the Governor's Office and General Assembly.

Ms. Falls further noted that Ron O'Keefe had been interviewed on October 24, 2007 by the Governance Committee and Mr. Fulton for consideration as fiduciary counsel to the Board. Subsequently, Mr. O'Keefe spoke with the Board, discussing his views on the role of fiduciary counsel, including his views on an appropriate model for the Board, and the administration of affairs for the Bureau. Mr. Bryan inquired as to the public

companies that are clients of Mr. O’Keefe. Mr. O’Keefe indicated that most of his clients are on the east coast, none are in the insurance industry and financial services industry, with respect to his role as regulatory counsel. Mr. Matesich raised issue concerning the conflict of interest rules. Mr. O’Keefe indicated that he will work with the Bureau’s Legal Department and the Attorney General’s office on this issue. Ms. Falls indicated that such issues should go through the Chair of the Board, and then to fiduciary counsel. Mr. O’Keefe further stated that he has experience with special committees.

Mr. O’Keefe indicated that focus should be placed on the Board’s common constituencies, with an emphasis on the duty of loyalty & care, and the importance of taking good minutes. Mr. Smith stated that he is comforted by Mr. O’Keefe’s degree of expertise. Further, Mr. Fulton indicated he was pleased with the extent of Mr. O’Keefe’s knowledge of Board members. Mr. O’Keefe advocates a “bottoms up, top down approach,” which requires him to possess great knowledge of individual Board members, to facilitate his ability to serve the Board. Mr. Caldwell inquired as to how many respondents there were to the request for proposal. The answer was not readily known. Mr. Matesich inquired as to whether or not fiduciary counsel will be present at all Board meetings. Fiduciary counsel shall be available to attend meetings, communicate by phone, and communicate by memo. To secure attendance, Board members may go through Ms. Falls or James Barnes, Bureau General Counsel to coordinate attendance of fiduciary counsel at Board and Committee meetings. On motion by Ms. Falls, seconded by Mr. Smith, the Board unanimously approved Resolution 7-10 to engage Mr. O’Keefe to serve as fiduciary counsel for the Board of Directors, for a period of one year.

ADMINISTRATOR BRIEFING

Ms. Ryan congratulated the Board members on the Senate confirmation, taking place on October 23, 2007. There were 32 yes votes and 0 no votes. The Commerce, Insurance, and Labor Committee Journal Entry is available. Ms. Ryan discussed House Bill 100 issues, including the requirement to implement a new reserve system. BWC has previously conducted a public forum on this issue, with another session planned for November 5, 2007. The operations consultant contract of David Hollingsworth has been extended. Senator Faber is seeking legislation that would prohibit a claimant from having workers’ compensation claims in multiple jurisdictions. Mr. Fulton expressed concern over Senator Faber’s proposal, as current law adequately addresses jurisdictional issues, such as sufficiency of contacts, offset provisions, selection of jurisdiction by the parties, and general concern for claimants. House Bill 79, was discussed, with regard to the removal of the reasonably prudent person standard. There will be more discussion next month, concerning the pneumoconiosis fund. This fund is an old fund, which is stagnant and well funded. Based upon actuary research, the idea of utilizing accumulated interest to fund safety activity in mines is being entertained. Legislative appointees of the Workers’ Compensation Council are to perform the duty of reviewing the soundness of the system. Six members have been named. In the Senate, the members are Senators Stiver, Cater and Carney. From the House, the members are Representatives Batchelder, Watchman, and Setson. Five non-legislative members have yet to be named. There is an attempt to create a vehicle for which to exchange information with the Board of Directors. Presentation of the Governor’s Excellence Awards has been made to four

private businesses and two public entities. As part of the Bureau's business continuity efforts, a disaster recovery system was tested. The Bureau has a "hot site" for computer back up functioning in Pennsylvania. The exercise went well. Another test shall be conducted in six months.

With regard to the recovery of the coin funds, approximately 42.9 million dollars worth has been recovered. The best case scenario anticipates a recovery of 54 million dollars, yielding a potential net recovery of 46 million of the original 50 million.

Electronic payment of injured worker benefits is being implemented at the Bureau. The electronic funds transfer (EFT) will permit claimants to have funds deposited in their bank accounts or utilize debit cards. It will benefit claimants in many ways, including ensuring timeliness of the payments. There will be an estimated 1.5 million dollars in savings as a result of the conversion. An estimated fourteen thousand claimants are still receiving paper warrants. The Bureau does not pay a fee for the debit cards. Mr. Fulton noted that implementation of this requirement of Senate Bill 7 had been previously discussed with him by a former Bureau employee. However, he was unaware of the Bureau's recent efforts. Mr. Fulton noted that a complete explanation has now been provided with information that he can give to his constituents. Mr. Harris expressed concern that he did not hear about the implementation of this program until after the program was being implemented. Mr. Lhota emphasized the need to operate in a manner whereby the Board is never surprised by such developments.

ADJOURNMENT

Upon motion by Mr. Smith, seconded by Mr. Harris, the meeting was adjourned at 11:50 AM.

Prepared by: Tom Woodruff, Staff Counsel



Financial**Report**

November '07

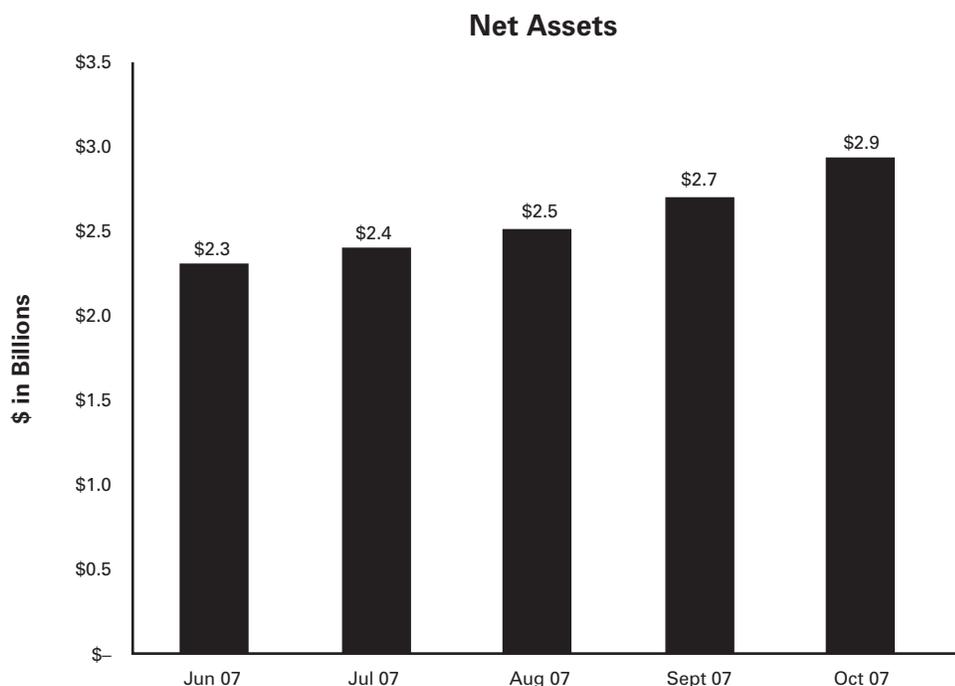
Combined net assets have increased from \$2.3 billion at June 30, 2007 to \$2.9 billion at October 31, 2007. The 2008 fiscal year-to-date increase in net assets is due to the following:

- Net investment income of \$856 million, which includes interest and dividends of \$257 million, an increase of \$601 million in the fair value of the investment portfolio, and investment expenses of \$2 million.
- Operating losses of \$260 million, which partially off-set net investment income.

	Fiscal Year 2008 As of October 31	Fiscal Year 2007 As of October 31	
Operating Revenues	\$785 million	\$801 million	\$16 million decrease
Operating Expenses	\$1,045 million	\$971 million	\$74 million increase
Net Investment Income	\$856 million	\$714 million	\$142 million increase
Net Assets	\$2.9 billion	\$417 million	\$2.5 billion increase

Operating expenses for fiscal year-to-date 2008, include the latest reserve projections prepared by BWC's actuarial consultants using payment trends through the first quarter of fiscal year 2008. The actuarial projections for fiscal year-to-date 2008 have increased reserves for compensation and compensation adjustment expenses by \$254 million in fiscal year 2008 compared to \$211 million increase for this same period in fiscal year 2007. A significant factor in this increase is the change in the discount rate from 5.25 percent to 5.0 percent at June 30, 2007. Also contributing to the increase in operating expenses is a \$44 million increase in benefit payments driven by increased lump sum settlements.

The significant increase in net assets is a result of a statutory change impacting the Disabled Workers' Relief Fund.



Statement of Operations

➤➤ Fiscal year to date October 31, 2007

<i>(in millions)</i>	Actual	Projected	Variance	Prior Yr. Actual	Increase (Decrease)
Total Operating Revenues	\$ 785	\$ 878	\$ (93)	\$ 801	\$ (16)
Total Operating Expenses	<u>1,045</u>	<u>1,188</u>	<u>143</u>	<u>971</u>	<u>74</u>
Net Operating Gain (Loss)	(260)	(310)	50	(170)	(90)
Net Investment Income	<u>856</u>	<u>279</u>	<u>577</u>	<u>714</u>	<u>142</u>
Increase (Decrease) in Net Assets	596	(31)	627	544	52
Net Assets Beginning of Period	<u>2,306</u>	<u>2,306</u>	<u>-</u>	<u>(127)</u>	<u>2,433</u>
Net Assets End of Period	\$ 2,902	\$ 2,275	\$ 627	\$ 417	\$ 2,485

Statement of Operations

➤➤ Fiscal year to date October 31, 2007

<i>(in millions)</i>	Actual	Projected	Variance	Prior Yr. Actual	Increase (Decrease)
Operating Revenues					
Premium & Assessment Income	\$ 798	\$ 894	\$ (96)	\$ 837	\$ (39)
Provision for Uncollectibles	(20)	(22)	2	(43)	23
Other Income	<u>7</u>	<u>6</u>	<u>1</u>	<u>7</u>	<u>-</u>
Total Operating Revenue	785	878	(93)	801	(16)
Operating Expenses					
Benefits & Compensation Adj. Expense	1,013	1,155	142	938	75
Other Expenses	<u>32</u>	<u>33</u>	<u>1</u>	<u>33</u>	<u>(1)</u>
Total Operating Expenses	<u>1,045</u>	<u>1,188</u>	<u>143</u>	<u>971</u>	<u>74</u>
Net Operating Gain (Loss)	(260)	(310)	50	(170)	(90)
Investment Income					
Interest and dividend income	257	271	(14)	297	(40)
Realized & unrealized capital gains (losses)	601	16	585	420	181
Investment manager and operational fees	(2)	(8)	6	(3)	(1)
Gain (loss) on disposal of fixed assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Investment Income	<u>856</u>	<u>279</u>	<u>577</u>	<u>714</u>	<u>142</u>
Increase (Decrease) in Net Assets	596	(31)	627	544	52
Net Assets Beginning of Period	<u>2,306</u>	<u>2,306</u>	<u>-</u>	<u>(127)</u>	<u>2,433</u>
Net Assets End of Period	\$ 2,902	\$ 2,275	\$ 627	\$ 417	\$ 2,485

Statement of Operations Combining Schedule

➤➤ Fiscal year to date October 31, 2007

<i>(in thousands)</i>	State Insurance Fund Account	Disabled Workers' Relief Fund Account	Coal-Workers Pneumoconiosis Fund Account	Public Work- Relief Employees' Fund Account	Marine Industry Fund Account	Self-Insuring Employers' Guaranty Fund Account	Administrative Cost Fund Account	Totals
Operating Revenues								
Premium & Assessment Income	\$ 619,694	\$ 38,884	\$ 556	\$ 72	\$ 227	\$ 8,673	\$ 129,887	\$ 797,993
Provision for Uncollectibles	(18,445)	(1,124)	–	–	–	(447)	480	(19,536)
Other Income	6,418	–	–	–	–	–	657	7,075
Total Operating Revenue	607,667	37,760	556	72	227	8,226	131,024	785,532
Operating Expenses								
Benefits & Compensation Adj. Expense	879,215	35,207	391	205	340	8,542	89,199	1,013,099
Other Expenses	6,518	97	26	–	32	–	25,842	32,515
Total Operating Expenses	885,733	35,304	417	205	372	8,542	115,041	1,045,614
Net Operating Income (loss) before operating transfers out	(278,066)	2,456	139	(133)	(145)	(316)	15,983	(260,082)
Operating transfers out	(563)	–	–	–	–	–	563	–
Net operating income (loss)	(278,629)	2,456	139	(133)	(145)	(316)	16,546	(260,082)
Investment Income								
Investment income	235,317	16,565	3,512	314	231	819	1,197	257,955
Realized & unrealized capital gains (losses)	568,673	26,699	5,520	50	35	–	–	600,977
Investment manager and operational fees	(2,067)	–	–	–	–	–	–	(2,067)
Gain (loss) on disposal of fixed assets	–	–	–	–	–	–	34	34
Total non-operating revenues, net	801,923	43,264	9,032	364	266	819	1,231	856,899
Increase (decrease) in Net Assets (deficit)	523,294	45,720	9,171	231	121	503	17,777	596,817
Net Assets (deficit) Beginning of Period	2,080,045	800,185	171,741	18,295	13,802	6,208	(784,730)	2,305,546
Net Assets (deficit) End of Period	\$ 2,603,339	\$ 845,905	\$ 180,912	\$ 18,526	\$ 13,923	\$ 6,711	\$ (766,953)	\$ 2,902,363

Statement of Investment Income

➤➤ Fiscal year to date October 31, 2007

	Actual	Projected	Variance	Prior Yr. Actual	Increase (Decrease)
Interest Income					
Bond Interest	\$ 228,242,108	\$ 245,600,000	\$ (17,357,892)	\$ 281,426,993	\$ (53,184,885)
Dividend Income (Dom & Int'l)	15,268,521	19,200,000	(3,931,479)	1,951,090	13,317,431
Money Market/ Commercial Paper Income	8,265,468	4,160,000	4,105,468	4,683,551	3,581,917
Misc. Income (Corp actions, etc.)	1,656,545	1,200,000	456,545	1,477,239	179,306
Private Equity	4,523,331	700,000	3,823,331	5,523,943	(1,000,612)
Net Securities Lending Income	—	—	—	2,047,598	(2,047,598)
Total Interest Income	<u>257,955,973</u>	<u>270,860,000</u>	<u>(12,904,027)</u>	<u>297,110,414</u>	<u>(39,154,441)</u>
Realized & Unrealized Capital Gains and (Losses)					
Net realized gain (loss) - Stocks (Dom & Int'l)	46,912,677	—	46,912,677	826,400	46,086,277
Net realized gain (loss) - Bonds	(77,902,117)	—	(77,902,117)	(75,435)	(77,826,682)
Net gain (loss) - PE	15,204,040	—	15,204,040	3,354,166	11,849,874
Unrealized gain (loss) - Stocks (Dom & Int'l)	55,821,914	71,520,000	(15,698,086)	(1,792,821)	57,614,735
Unrealized gain (loss) - Bonds	<u>560,940,365</u>	<u>(55,000,000)</u>	<u>615,940,365</u>	<u>417,739,549</u>	<u>143,200,816</u>
Change in Portfolio Value	<u>600,976,879</u>	<u>16,520,000</u>	<u>584,456,879</u>	<u>420,051,859</u>	<u>180,925,020</u>
Investment Expenses-Manager & Operational Fees	<u>(2,066,910)</u>	<u>(7,874,000)</u>	<u>5,807,090</u>	<u>(3,679,805)</u>	<u>(1,612,895)</u>
Total Investment Income	<u>\$ 856,865,942</u>	<u>\$ 279,506,000</u>	<u>\$ 577,359,942</u>	<u>\$ 713,482,468</u>	<u>\$ 143,383,474</u>

Statement of Net Assets

➤➤ As of October 31, 2007

<i>(in millions)</i>	Actual	Projected	Variance	Prior Yr. Actual	Increase (Decrease)
Assets					
Total Cash and Investments	\$ 17,693	\$ 17,186	\$ 507	\$ 16,949	\$ 744
Accrued Premiums	4,549	4,452	97	2,994	1,555
Other Accounts Receivable	194	272	(78)	140	54
Investment Receivables	405	183	222	73	332
Other Assets	<u>119</u>	<u>118</u>	<u>1</u>	<u>125</u>	<u>(6)</u>
Total Assets	\$ 22,960	\$ 22,211	\$ 749	\$ 20,281	\$ 2,679
Liabilities					
Reserve for Compensation and Compensation Adj. Expense	\$ 19,525	\$ 19,622	\$ 97	\$ 19,138	\$ 387
Accounts Payable	67	64	(3)	66	1
Investment Payable	232	–	(232)	–	232
Other Liabilities	<u>234</u>	<u>250</u>	<u>16</u>	<u>660</u>	<u>(426)</u>
Total Liabilities	<u>20,058</u>	<u>19,936</u>	<u>(122)</u>	<u>19,864</u>	<u>194</u>
Net Assets	\$ 2,902	\$ 2,275	\$ 627	\$ 417	\$ 2,485

Statement of Net Assets Combining Schedule

➤➤ As of October 31, 2007

<i>(in thousands)</i>	State Insurance Fund Account	Disabled Workers' Relief Fund Account	Coal-Workers Pneumoconiosis Fund Account	Public Work- Relief Employees' Fund Account	Marine Industry Fund Account	Self-Insuring Employers' Guaranty Fund Account	Administrative Cost Fund Account	Eliminations	Totals
Assets									
Total Cash and Investments	\$ 16,206,817	\$ 1,141,780	\$ 244,632	\$ 22,049	\$ 16,118	\$ 55,520	\$ 6,470	\$ -	\$ 17,693,386
Accrued Premiums	1,974,278	1,622,858	-	284	-	695,570	256,234	-	4,549,224
Other Accounts Receivable	162,021	17,917	-	17	-	1,366	12,304	-	193,625
Interfund Receivables	13,459	66,239	59	-	36	2,309	93,103	(175,205)	-
Investment Receivables	373,584	25,969	5,052	90	65	225	-	-	404,985
Other Assets	25,350	22	-	-	-	-	93,802	-	119,174
Total Assets	\$ 18,755,509	\$ 2,874,785	\$ 249,743	\$ 22,440	\$ 16,219	\$ 754,990	\$ 461,913	\$ (175,205)	\$ 22,960,394
Liabilities									
Reserve for Comp and Comp Adj. expense	\$ 15,623,121	\$ 1,998,365	\$ 62,237	\$ 3,905	\$ 1,994	\$ 745,345	\$ 1,090,668	\$ -	\$ 19,525,635
Accounts Payable	66,373	-	-	-	-	-	641	-	67,014
Investment Payable	207,004	18,876	5,788	-	-	-	-	-	231,668
Interfund Payables	160,499	11,639	97	9	27	2,934	-	(175,205)	-
Other Liabilities	95,173	-	709	-	275	-	137,557	-	233,714
Total Liabilities	16,152,170	2,028,880	68,831	3,914	2,296	748,279	1,228,866	(175,205)	20,058,031
Net Assets	\$ 2,603,339	\$ 845,905	\$ 180,912	\$ 18,526	\$ 13,923	\$ 6,711	\$ (766,953)	\$ -	\$ 2,902,363

Statement of Cash Flows

➤➤ Fiscal year to date October 31, 2007

<i>(in millions)</i>	Actual	Projected	Variance	Prior Yr. Actual	Increase (Decrease)
Cash flows from operating activities:					
Cash receipts from premiums	\$ 1,024	\$ 1,101	\$ (77)	\$ 959	\$ 65
Cash receipts – other	11	6	5	11	–
Cash disbursements for claims	(719)	(735)	16	(673)	(46)
Cash disbursements for other	<u>(167)</u>	<u>(143)</u>	<u>(24)</u>	<u>(209)</u>	<u>42</u>
Net cash provided (used) by operating activities	149	229	(80)	88	61
Net cash flows from capital and related financing activities	(4)	(3)	(1)	(4)	–
Net cash provided (used) by investing activities	<u>61</u>	<u>(64)</u>	<u>125</u>	<u>17</u>	<u>44</u>
Net increase (decrease) in cash and cash equivalents	206	162	44	101	105
Cash and cash equivalents, beginning of period	<u>328</u>	<u>328</u>	<u>–</u>	<u>194</u>	<u>134</u>
Cash and cash equivalents, end of period	\$ 534	\$ 490	\$ 44	\$ 295	\$ 239

Projected Statement of Operations

➤➤ July 1, 2007 – June 30, 2008

<i>(in millions)</i>	Actual Quarter Sept. 30, 2007	Actual Oct. 31, 2007	Projected Nov. 30, 2007	Projected Dec. 31, 2007
Total Operating Revenues	\$ 614	\$ 171	\$ 208	\$ 208
Total Operating Expenses	<u>846</u>	<u>199</u>	<u>327</u>	<u>280</u>
Net Operating Gain (Loss)	(232)	(28)	(119)	(72)
Net Investment Income	<u>595</u>	<u>261</u>	<u>29</u>	<u>30</u>
Increase (Decrease) In Net Assets	363	233	(90)	(42)
Net Assets Beginning of Period	<u>2,306</u>	<u>2,669</u>	<u>2,902</u>	<u>2,812</u>
Net Assets End of Period	\$ 2,669	\$ 2,902	\$ 2,812	\$ 2,770

<i>(in millions)</i>	Projected Quarter Dec. 31, 2007	Projected Quarter March 31, 2008	Projected Quarter June 30, 2008	Projected Fiscal Year June 30, 2008
Total Operating Revenues	\$ 587	\$ 647	\$ 615	\$ 2,463
Total Operating Expenses	<u>806</u>	<u>884</u>	<u>918</u>	<u>3,454</u>
Net Operating Gain (Loss)	(219)	(237)	(303)	(991)
Net Investment Income	<u>320</u>	<u>107</u>	<u>143</u>	<u>1,165</u>
Increase (Decrease) In Net Assets	101	(130)	(160)	174
Net Assets Beginning of Period	<u>2,669</u>	<u>2,770</u>	<u>2,640</u>	<u>2,306</u>
Net Assets End of Period	\$ 2,770	\$ 2,640	\$ 2,480	\$ 2,480

Projected Statement of Investment Income

➤➤ July 1, 2007 – June 30, 2008

	Actual Quarter Sept. 30, 2007	Actual Oct. 31, 2007	Projected Nov. 30, 2007	Projected Dec. 31, 2007
Interest Income				
Bond Interest	\$ 170,837,561	\$ 57,404,547	\$ 61,400,000	\$ 61,400,000
Dividend Income (Dom & Int'l)	11,816,616	3,451,905	4,800,000	4,800,000
Money Market/ Commercial Paper Income	5,968,397	2,297,071	1,040,000	1,040,000
Misc. Income (Corp actions, etc.)	1,624,628	31,917	300,000	300,000
Private Equity	4,479,448	43,883	-	-
Net Securities Lending Income	-	-	-	-
Total Interest Income	<u>194,726,650</u>	<u>63,229,323</u>	<u>67,540,000</u>	<u>67,540,000</u>
Realized & Unrealized Capital Gains and (Losses)				
Net realized gain (loss) - Stocks (Dom & Int'l)	44,796,048	2,116,629	-	-
Net realized gain (loss) - Bonds	(85,222,392)	7,320,275	-	-
Net gain (loss) - PE	7,929,472	7,274,568	-	-
Unrealized gain (loss) - Stocks (Dom & Int'l)	11,494,142	44,327,772	17,880,000	17,880,000
Unrealized gain (loss) - Bonds	422,701,156	138,239,209	(55,000,000)	(55,000,000)
Change in Portfolio Value	<u>401,698,426</u>	<u>199,278,453</u>	<u>(37,120,000)</u>	<u>(37,120,000)</u>
Investment Expenses-Manager & Operational Fees	<u>(1,414,416)</u>	<u>(652,494)</u>	<u>(1,075,000)</u>	<u>(281,000)</u>
Total Investment Income	<u>\$ 595,010,660</u>	<u>\$ 261,855,282</u>	<u>\$ 29,345,000</u>	<u>\$ 30,139,000</u>
	Projected Quarter Dec. 31, 2007	Projected Quarter March 31, 2008	Projected Quarter June 30, 2008	Projected Fiscal Year June 30, 2008
Interest Income				
Bond Interest	\$ 180,204,547	\$ 186,100,000	\$ 189,900,000	\$ 727,042,108
Dividend Income (Dom & Int'l)	13,051,905	14,400,000	15,100,000	54,368,521
Money Market/ Commercial Paper Income	4,377,071	3,120,000	3,120,000	16,585,468
Misc. Income (Corp actions, etc.)	631,917	900,000	900,000	4,056,545
Private Equity	43,883	-	-	4,523,331
Net Securities Lending Income	-	-	-	-
Total Interest Income	<u>198,309,323</u>	<u>204,520,000</u>	<u>209,020,000</u>	<u>806,575,973</u>
Realized & Unrealized Capital Gains and (Losses)				
Net realized gain (loss) - Stocks (Dom & Int'l)	2,116,629	-	-	46,912,677
Net realized gain (loss) - Bonds	7,320,275	-	-	(77,902,117)
Net gain (loss) - PE	7,274,568	-	-	15,204,040
Unrealized gain (loss) - Stocks (Dom & Int'l)	80,087,772	53,640,000	54,780,000	200,001,914
Unrealized gain (loss) - Bonds	28,239,209	(149,500,000)	(118,500,000)	182,940,365
Change in Portfolio Value	<u>125,038,453</u>	<u>(95,860,000)</u>	<u>(63,720,000)</u>	<u>367,156,879</u>
Investment Expenses-Manager & Operational Fees	<u>(2,008,494)</u>	<u>(1,645,000)</u>	<u>(1,909,000)</u>	<u>(6,976,910)</u>
Total Investment Income	<u>\$ 321,339,282</u>	<u>\$ 107,015,000</u>	<u>\$ 143,391,000</u>	<u>\$ 1,166,755,942</u>

Projected Statement of Cash Flows

➤➤ July 1, 2007 – June 30, 2008

<i>(in millions)</i>	Actual Quarter Sept. 30, 2007	Actual Oct.31, 2007	Projected Nov. 30, 2007	Projected Dec. 31, 2007
Cash flows from operating activities:				
Cash receipts from premiums	\$ 867	\$ 157	\$ 56	\$ 30
Cash receipts – other	5	6	2	2
Cash disbursements for claims	(535)	(184)	(211)	(171)
Cash disbursements for other	<u>(112)</u>	<u>(55)</u>	<u>(30)</u>	<u>(29)</u>
Net cash provided (used) by operating activities	225	(76)	(183)	(168)
Net cash flows from capital and related financing activities	(4)	–	–	–
Net cash provided (used) by investing activities	<u>89</u>	<u>(28)</u>	<u>–</u>	<u>–</u>
Net increase (decrease) in cash and cash equivalents	310	(104)	(183)	(168)
Cash and cash equivalents, beginning of period	<u>328</u>	<u>638</u>	<u>534</u>	<u>351</u>
Cash and cash equivalents, end of period	\$ 638	\$ 534	\$ 351	\$ 183

<i>(in millions)</i>	Projected Quarter Dec. 31, 2007	Projected Quarter March 31, 2008	Projected Quarter June 30, 2008	Projected Fiscal Year June 30, 2008
Cash flows from operating activities:				
Cash receipts from premiums	\$ 243	\$ 952	\$ 439	\$ 2,501
Cash receipts – other	10	5	5	25
Cash disbursements for claims	(566)	(548)	(576)	(2,225)
Cash disbursements for other	<u>(114)</u>	<u>(103)</u>	<u>(98)</u>	<u>(427)</u>
Net cash provided (used) by operating activities	(427)	306	(230)	(126)
Net cash flows from capital and related financing activities	–	(17)	–	(21)
Net cash provided (used) by investing activities	<u>(28)</u>	<u>–</u>	<u>–</u>	<u>61</u>
Net increase (decrease) in cash and cash equivalents	(455)	289	(230)	(86)
Cash and cash equivalents, beginning of period	<u>638</u>	<u>183</u>	<u>472</u>	<u>328</u>
Cash and cash equivalents, end of period	\$ 183	\$ 472	\$ 242	\$ 242

Insurance Ratios

➤➤ October 31, 2007

	Actual FY08 Oct. 31, 2007	Projected FY08 Oct. 31, 2007	Actual FY07 Oct. 31, 2006
Loss Ratio	106.68%	105.40%	92.48%
LAE Ratio - MCO	9.01%	9.84%	6.85%
LAE Ratio - BWC	<u>11.26%</u>	<u>13.93%</u>	<u>12.66%</u>
Net Loss Ratio	126.95%	129.17%	111.99%
Expense Ratio	4.07%	3.70%	3.92%
Policyholder Dividend Ratio	<u>0.00%</u>	<u>0.00%</u>	<u>0.00%</u>
Combined Ratio	131.02%	132.87%	115.91%
Net Investment Income Ratio	<u>32.07%</u>	<u>29.41%</u>	<u>35.03%</u>
Operating Ratio (Trade Ratio)	98.95%	103.46%	80.88%

Fiscal Year End Insurance Ratios

➤➤ Fiscal years ended June 30, 2003 – 2008

	Projected June 30, 2008	Audited				
		FY 07	FY06	FY05	FY04	FY03
Loss Ratio	109.6%	46.9%	74.3%	106.7%	96.7%	128.9%
LAE Ratio - MCO	10.8%	3.8%	8.6%	7.1%	9.1%	8.8%
LAE Ratio - BWC	<u>12.8%</u>	<u>10.9%</u>	<u>6.4%</u>	<u>14.7%</u>	<u>8.3%</u>	<u>12.9%</u>
Net Loss Ratio	133.2%	61.6%	89.3%	128.5%	114.2%	150.6%
Expense Ratio	3.7%	2.3%	4.0%	4.0%	5.1%	4.1%
Policyholder Dividend Ratio	<u>0.0%</u>	<u>0.0%</u>	<u>-0.4%</u>	<u>10.3%</u>	<u>18.6%</u>	<u>28.7%</u>
Combined Ratio	136.9%	63.9%	92.9%	142.8%	137.9%	183.4%
Net Investment Income Ratio	<u>31.7%</u>	<u>18.5%</u>	<u>30.4%</u>	<u>22.1%</u>	<u>20.5%</u>	<u>23.9%</u>
Operating Ratio (Trade Ratio)	105.2%	45.4%	62.5%	120.7%	117.3%	159.5%

Note 1: FY 07 ratios have been significantly impacted by a statutory change in accounting for the Disabled Workers' Relief Fund that increased premium and assessment income by \$1.9 billion.

Note 2: FY 06 ratios have been significantly impacted by improvements in medical payment trends that contributed to a reduction of approximately \$1 billion in loss expenses.